



## Press Release

### Rudra Green Ship Recycling Private Limited

**August 04, 2022  
(Revised)**

#### Ratings

Instrument / Facility	Amount (Rs. crore)	Ratings	Rating Action	<a href="#">Complexity Indicator</a>
Long Term/ Short Term Bank Facilities	88.00	IVR BB+ (CE)/ Positive /IVR A4+ (CE) (IVR Double B Plus (Credit Enhancement) with Positive Outlook and IVR A Four Plus (Credit Enhancement) *)	Reaffirmed	Complex
Long Term/ Short Term Bank Facilities – Proposed^	-	-	Withdrawn^	-
<b>Total</b>	<b>88.00 (Eighty eight crore only)</b>			

\*CE rating based on by corporate guarantee of Rudra Global Infra Products Limited.

^Proposed bank facilities of Rs.62 crore has been withdrawn as the limit was not availed by the company.

<b>Unsupported Rating</b>	IVR BB+/ Stable (IVR Double B Plus with Stable Outlook) [Revised from IVR BB/Stable (IVR Double B with stable outlook)]
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Note: Unsupported Rating does not factor in the explicit credit enhancement

#### Details of Facilities are in Annexure 1

#### Detailed Rationale

The reaffirmation of the credit enhancement ratings assigned to the bank facilities of Rudra Green Ship Recycling Private Limited (RGSRL) continue to derive comfort from its experienced sponsors with corporate guarantee from its group company, Rudra Global Infra Products Limited (RGIPL). This corporate guarantee results in credit enhancement in the rating of the said bank facilities to IVR BB+(CE)/Positive/IVRA4+(CE) (IVR Double B Plus [Credit Enhancement] with Positive Outlook and IVR A FOUR Plus) against the unsupported rating of **IVR BB+/ Stable (IVR Double B Plus with Stable Outlook)**. The revision in unsupported rating considers improvement in financial performance of RGIPL with



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improvement in profitability metrics in FY22 coupled with improvement in the financial performance of RGIPL in FY22. The ratings also continue to factor in long track record of operations of the company under an experienced promoters and the benefits from conversion of plot into Green Recycling Yard. However, these rating strengths continues to remain partially offset due to its weak financial risk profile, exposure to cyclicity inherent in the ship breaking industry and the steel industry, exposure to regulatory and environment hazard risk and exposure to foreign currency fluctuation risk.

### **Key Rating Sensitivities:**

#### **Upward factors**

- Sustained growth in operating income along with improvement in profitability
- Improvement in capital structure and debt protection metrics with improvement in interest coverage to over 3.5x on a sustained basis
- Improvement in credit profile of the corporate guarantor

#### **Downward factors**

- Moderation in operating income and/or deterioration in operating profitability impacting the debt protection metrics
- Deterioration in capital structure with overall gearing moderated above 2x
- Elongation of the working capital cycle affecting liquidity
- Moderation in credit profile of the corporate guarantor

### **Adequacy of Credit Enhancement Structure:**

For assigning the rating, Infomerics has assessed the attributes of the corporate guarantee issued by Rudra Global Infra Products Limited (RGIPL) in favour of lenders who have extended the said facilities. The guarantee is legally enforceable, irrevocable, and unconditional and covers the entire amount and tenor of the rated facilities and has a structured payment mechanism defining invocation and payment timelines. This corporate guarantee results in credit enhancement in the rating of the said bank facilities to IVR BB+(CE)/Positive/IVRA4+(CE) (IVR Double B Plus [Credit Enhancement] with Positive Outlook/IVR A FOUR Plus) against the unsupported rating of IVR BB+/Stable (IVR Double B Plus with Stable Outlook). The adequacy of credit enhancement has been tested after



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considering guaranteed debt by RGIPL and debt of RGSRL. The adjusted capital structure and adjusted debt protection metrics of RGIPL remain adequate.

### Transaction Structure

In the event payment is not made on due date, the guarantee will be invoked and the payment will be made on demand.

### List of Key Rating Drivers with Detailed Description

#### Key Rating Strengths

- **Experienced promoters and long track record of operations**

Rudra Green Ship Recycling Private Limited (erstwhile Harikrishna Steel Corporation (HSC)) has been engaged in the ship breaking business since 1994 and has a long track record of operations in the ship breaking industry. The company is promoted by Mr. Ashok Kumar Gupta who has more than 30 years of experience in the Steel sector and entered into ship breaking in 1994. The day-to-day affairs of the company are looked over by his son Mr. Sahil Gupta along with a team of experienced professionals.

- **Conversion of plot into Green Recycling Yard**

RGSRL's plot has been converted into a Green Recycling (Guidelines for Safe and Environmentally Sound Ship Recycling) yard in May 2017 to be compliant with International Maritime Organisation's, Hong Kong Convention, which will enhance the ship procurement capabilities and ensure that the ship breaking procedure does not pose any unnecessary risk to human health, safety and environment.

- **Improvement in financial performance with improvement in profitability metrics**

The topline of the company improved to Rs. 127.79 crore in FY22 from Rs.112.13 crore in FY21 registering a y-o-y growth of ~11% due to relaxation of Covid 19 policies and increase in demand for steel scrap. With increase in topline, absolute EBITDA increased to Rs.3.12 crore from Rs.1.42 crore in FY21. The EBITDA margin though continued to remain thin improved to 2.44% in FY22 from 1.27% in FY21 backed by reduction in overhead expenses. The PAT margin also improved to 1.65% in FY22 from 0.98% in FY21 due to decrease in interest expenses with reduction in total debt.

- **Improvement in the financial performance of the corporate guarantor, RGIPL, in FY22**



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The total operating income (TOI) of the company registered y-o-y growth of ~14% and improved to Rs. 350.64 crore in FY22 from Rs. 237.81 crore in FY21 on account of healthy demand for TMT bar with rise in the demand from construction and infrastructure sector after the relaxation of the Covid 19 restrictions. With healthy growth in TOI, absolute EBIDTA improved significantly to Rs. 29.85 crore in FY22 from operating loss of Rs. 6.84 crore in FY21 on the back of reduction in the overhead expenses and positive movement in the closing stock prices. The EBIDTA margin also improved to 8.51% in FY22 as against operating loss in FY21. With increase in TOI and reduction in interest expenses led by decrease in total debt, the PAT margin improved to 2.41% in FY22.

### **Key Rating Weaknesses**

- **Weak financial risk profile**

RGSRL had a moderate net worth base of Rs.22.49 crore as on March 31, 2022. However, the debt protection metrics of the company remained comfortable and improved to 2.14x in FY22 from 0.38x in FY21.

- **Exposure to cyclical nature inherent in the ship breaking industry and the steel industry**

The ship breaking industry is cyclical in nature as supply of old ships for recycling is inversely proportional to freight rates in the global economy. These freight rates take into account the global demand for seaborne transport and supply of new vessels which in turn depends on global merchandise trade. Better availability of old ships for recycling is ensured at the time of recession and when freight rates are low which makes it economical to dismantle the ship rather than continue to operate it. Further, RGSRL's fortunes depend on the steel industry and therefore it is vulnerable to the cyclical nature associated with the steel industry.

- **Exposure to regulatory and environment hazard risk**

The ship-breaking industry in the Alang-Sosiya belt of Gujarat is highly regulated with strict working and safety standards to be maintained by the shipbreakers for their labourers and environmental compliance. Furthermore, the industry is prone to risks related to pollution as it involves dismantling of ships which contain various hazardous substances like lead, asbestos, acids, hazardous paints, etc.

- **Exposure to foreign currency fluctuation risk**



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The company uses Letter of Credit (LC) to purchase old ships. Since the transactions are denominated in foreign currency, the firm is exposed to forex risk, as the firm's revenue is denominated in Indian Rupee (INR). However, the firm hedges its forex risk by taking forward cover, which mitigates its risk to forex fluctuations to an extent.

**Analytical Approach:** Standalone and credit enhancement.

Credit enhancement is based on the unconditional, irrevocable and enforceable corporate guarantee extended by Rudra Global Infra Products Limited to the bank facilities of RGIPL.

**Applicable Criteria:**

[Rating Methodology for Manufacturing Companies](#)

[Financial Ratios & Interpretation \(Non-financial Sector\)](#)

[Rating methodology for Structure Debt Transactions \(Non-securitisation Transactions\)](#)

[Criteria for assigning rating outlook](#)

**Liquidity – Adequate**

The liquidity position of the company is expected to remain adequate as the company is expected to generate steady cash accruals as against its scheduled debt repayment obligation during FY22-24. The company earned a Gross Cash Accruals (GCA) of Rs. 20.59 crore in FY22 as against its repayment obligation of Rs. 2.65 crore. However, its working capital limits remained moderately stretched as the utilisation stood at ~83% during the past twelve months ended April 2022.

**About the Company**

Rudra Green Ship Recycling Private Limited (RGSRPL), formerly known as Harikrishna Steel Corporation (HSC) was established in 1994 as a partnership firm. In June 2018, the firm was converted into a private limited company with the current name. RGSRPL is a part of the M.D. Group of Bhavnagar, Gujrat and is engaged in ship recycling activities. The company operates from the Alang Ship Breaking Yard in Bhavnagar, Gujrat. RGSRPL's operations are carried out at the premises leased out by the Gujarat Maritime Board in Bhavnagar.





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### **About the Corporate Guarantor (Rudra Global Infra Products Limited)**

Rudra Global Infra Products Limited (RGIPL), formerly known as MD Inducto Cast Limited, was incorporated in 2010 in Bhavnagar, Gujarat. The company is engaged in manufacturing of billets and TMT Bars and has an installed capacity of 2,40,000 MTPA for billets and 1,20,000 MTPA for TMT bars. The company sells its products under the brand name, 'Rudra TMX' and mostly operates in the state of Gujarat through its network of dealers and distributors. The company is listed on BSE.

### **Financials (Standalone):**

For the year ended / As on*	31-3-2021	(Rs. crore) 31-3-2022
	Audited	Audited
Total Operating Income	112.13	127.79
EBITDA	1.42	3.12
PAT	1.75	3.16
Total Debt	10.70	0.24
Book Tangible Net worth	20.35	22.49
EBITDA Margin (%)	1.27	2.44
PAT Margin (%)	0.98	1.65
Overall gearing	0.53	0.01

\*Classification as per Infomerics Standards

### **Financials of the Corporate Guarantor (Rudra Global Infra Products Limited):**

For the year ended / As on*	31-3-2021	(Rs. crore) 31-3-2022
	Audited	Audited
Total Operating Income	237.81	350.64
EBITDA	-6.84	29.85
PAT	-30.40	8.44
Total Debt	161.25	120.25
Tangible Net worth	70.02	78.50
Adjusted Net worth	117.77	91.04
EBITDA Margin (%)	-2.88	8.51
PAT Margin (%)	-12.64	2.41
Overall gearing	1.90	1.29

\*Classification as per Infomerics Standards

**Status of non-cooperation with previous CRA:** CRISIL has maintained the company in "Issuer not Cooperating" category due to non-availability of information via PR dated June 13, 2022.



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Any other information: Nil

### Rating History for last three years:

-	Name of Instrument/Facilities	Current Ratings (Year 2022-23)			Rating History for the past 3 years			
		Type	Amount outstanding (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2021-22 (December 31, 2021)	Date(s) & Rating(s) assigned in 2021-22 (May 06, 2021)	Date(s) & Rating(s) assigned in 2020-21 (May 19, 2020)	Date(s) & Rating(s) assigned in 2019-20
1.	ILC/FLC	Long Term/ Short Term	88.00	IVR BB+ [CE]; Positive Outlook / IVR A4+ [CE]	IVR BB+ [CE]; Positive Outlook / IVR A4+ [CE]	IVR BB [CE]; Issuer Not Cooperating/ IVR A4 [CE]; Issuer Not Cooperating *	IVR BBB- [CE]; Stable Outlook/ IVR A3 [CE]	-

\*Cash credit of Rs.12.00 crore is a sub limit of the total bank facility

### Name and Contact Details of the Rating Analyst:

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### About Infomerics:

Infomerics was founded in the year 1986 by a team of highly experienced and knowledgeable finance professionals. Subsequently, after obtaining Securities Exchange Board of India registration and RBI accreditation and the activities of the company are extended to External Credit Assessment Institution (ECAI).

Adhering to best International Practices and maintaining high degree of ethics, the team of knowledgeable analytical professionals deliver credible evaluation of rating.

Infomerics evaluates wide range of debt instruments which helps corporates open horizons to raise capital and provides investors enlightened investment opportunities. The transparent, robust and credible rating has gained the confidence of Investors and Banks.

Infomerics has a pan India presence with Head Office in Delhi, branches in major cities and representatives in several locations.

For more information visit [www.infomerics.com](http://www.infomerics.com)



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**Disclaimer:** Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change, suspend or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

### Annexure 1: Details of Facilities

Name of Facility	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
ILC/FLC	-	-	-	88.00	IVR BB+ [CE]; Positive Outlook / IVR A4+ [CE]

\*Cash credit of Rs.12.00 crore is a sub limit of the total bank facility

**Annexure 2: List of companies considered for consolidated analysis: Not Applicable.**

**Annexure 3: Facility wise lender details:**

<https://www.infomerics.com/admin/prfiles/Len-Rudra-GreenShip-Aug22.pdf>

**Annexure 4: Detailed explanation of covenants of the rated instrument/facilities:**

**Detailed explanation of covenants of the rated instrument/facilities:**

#### Financial Covenants

Each of the following events will attract penal interest/charges as applicable at rates circulated from time to time, over and above the normal interest applicable in the account.

- For the period of overdue interest/installment in respect of Term Loans and overdrawings above the drawing power/limit in Fund Based Working Capital Accounts on account of interest/development of letters of Credit/bank guarantee, insufficient stocks and receivables.
- Delay in submission of stock statements after 10<sup>th</sup> of the following month.
- Non submission of audited balance sheet within 8 months of closure of financial year.
- Non submission/delay submission of follow up/ review data such as QRS/QMS





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information, project progress report etc, wherever stipulated within due date.

- Non submission of review/renewal data at least one month prior to due date.
- Non-obtention of External Credit risk rating from agency approved by RBI.

### Non Financial Covenants

The borrower should maintain adequate books of accounts, as per applicable accounting practices and standards, which should correctly reflect its financial position and scale of operations and should not radically change its accounting system without notice to the Bank

The borrower should submit to the Bank such financial statements as may be required by the Bank from time to time in addition to the set of such statements to be furnished by the borrower to the Bank as on the date of publication of the borrower's annual accounts.

In case of default in repayment of the loan/advances or in the payment of the interest thereon or any of the agreed instalments of the loan on due date(s) by the borrower, the Bank and/or the RBI will have an unqualified right to disclose or publish the borrower's name or the name of the borrower/unit and its directors/partners/proprietors as defaulters/willful defaulters in such manner and through such medium as the Bank or RBI in their absolute discretion may think fit.

The Bank will have the right to share credit information as deemed appropriate with Credit Information Companies (CICs) or any other institution as approved by RBI from time to time

The borrower should not induct into its Board a person whose name appears in the willful defaulters list of RBI/ CICs. In case such a person is already on the Board of the borrowing company, it would take expeditious and effective steps for removal of that person from its Board. Nominee directors are excluded for this purpose.

**Link to the original PR is given below**

<https://www.infomerics.com/admin/uploads/pr-Rudra-GreenShip-04aug22.pdf>

**Note on complexity levels of the rated instrument:** Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at [www.infomerics.com](http://www.infomerics.com).