

### Press Release

#### Siva Sai Exports July 08, 2025

**Ratings** 

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Instrument / Facility	Amount (Rs. crore)	Current Ratings	Previous Ratings	Rating Action	Complexi ty Indicator
Long Term Bank Facilities	17.91	IVR BB/ Negative; ISSUER NOT COOPERATING* {IVR Double B with Negative Outlook; ISSUER NOT COOPERATING*}	IVR BB+/ Negative; ISSUER NOT COOPERATING* {IVR Double B Plus with Negative Outlook; ISSUER NOT COOPERATING*}	Rating Downgraded and continued under Issuer Not Cooperating category	<u>Simple</u>
Short Term Bank Facilities	172.09	IVR A4; ISSUER NOT COOPERATING* {IVR A Four; ISSUER NOT COOPERATING*}	IVR A4+; ISSUER NOT COOPERATING* {IVR A Four Plus; ISSUER NOT COOPERATING* Category}	Rating Downgraded and continued under Issuer Not Cooperating category	<u>Simple</u>
Total	190.00 (Rupees One Hundred Ninety Crore Only)				

<sup>\*</sup>Issuer did not cooperate; based on best available information

Details of Facilities/Instruments are in Annexure 1. Facility wise lender details are at Annexure 2. Detailed explanation of covenants is at Annexure 3.

#### **Detailed Rationale**

Infomerics has downgraded the ratings assigned to the bank facilities of Siva Sai Exports (SSE) continuing under ISSUER NOT COOPERATING category due to lack of adequate information available, non-payment of annual surveillance fees and the uncertainty around its credit risk. Infomerics assesses whether the information available about the entity is commensurate with its rating and reviews the same as per its policy.

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The lenders, investors and other market participants are thus advised to exercise appropriate caution while using this rating as this rating may not adequately reflect the credit risk profile of the entity.

#### Non-cooperation by Issuer

Infomerics has been regularly following up with the company to provide the required data & NDS to monitor its assigned rating to the bank facilities, vide mail communications dated June 25, 2025, July 04, 2025, July 05, 2025, concurrently over several phone calls. However, despite repeated requests by Infomerics, the company's management has not submitted the essential details/information for surveillance exercise.

Availability of information is very critical in the rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics has to assign the rating based on the best available information.

Accordingly, the rating for the bank facilities of SSE aggregating to Rs. 190.00 crore has been downgraded and continued under Issuer Not Cooperating category at IVR BB/Negative; ISSUER NOT COOPERATING/ IVR A4; ISSUER NOT COOPERATING; based on best available information by Infomerics Ratings.

Analytical Approach: Standalone

#### **Applicable Criteria:**

Policy on Issuer Not-Cooperating

Criteria of assigning Rating outlook

Policy on Default Recognition and Post - Default Curing Period

Financial Ratios & Interpretation (Non-Financial Sector)

Complexity Level of Rated Instruments/Facilities

Rating Methodology for Manufacturing Companies

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## **Infomerics Ratings**

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#### **About the Company**

SSE is a Nasik based partnership firm established in 2007 by Mr. Sambasiva Rao Cherukuri and Mrs. Siva Kumari Cherukuri. SSE is engaged in processing, frozen storage, packaging, and B2B sale of fruits and vegetables. The firm is operating two units one each at Khedgaon and Vinchur in Maharashtra. It exports agri products by processing them through IQF technology so that perishability of the products gets improved. Exports constitute to nearly 80% of SSE's revenue, which is made to Russia and European Countries and the domestic sales of the firm are made to PAN India customers. SSE procures fruits and vegetables mainly from farmers in Nasik (70%) and as per seasonal requirements procurement is done from the Rest of India. SSE is currently managed by Mr. Sambasiva Rao Cherukuri and Mrs. Siva Kumari Cherukuri. The partners are actively involved in the day-to-day affairs of the firm, ably supported by a well experienced second line of executives.

#### Financials (Standalone):

(Rs. crore)

		(113. 01010)
For the year ended/ As on*	31-03-2022	31-03-2023
	Audited	Audited
Total Operating Income	250.68	271.77
EBITDA	19.12	27.63
PAT	4.69	5.16
Total Debt	75.64	73.75
Tangible Net Worth	72.77	79.60
EBITDA Margin (%)	7.63	10.17
PAT Margin (%)	1.87	1.89
Overall Gearing Ratio (x)	1.04	0.93
Interest Coverage (x)	2.40	3.27

<sup>\*</sup> Classification as per Infomerics' standards.

Status of non-cooperation with previous CRA: Nil

Any other information: Nil



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#### Rating History for last three years:

	Name of Security/F acilities	Current Ratings (2025-26)			Rating History for the past 3 years			
Sr. No		Type	Amount outstanding (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2024-25	Date(s) & Rating(s) assigned in 2023-24	Date(s) & Rating(s) assigned in 2022-23	
					July 05, 2024	October 03, 2023	1	
1.	Long Term Bank Facilities	Long Term	17.91	IVR BB/Negative; ISSUER NOT COOPERATI NG *	IVR BB+/Negative; ISSUER NOT COOPERATING *	IVR BBB- /Stable	1	
2.	Short Term Bank Facilities	Short Term	172.09	IVR A4; ISSUER NOT COOPERATI NG*	IVR A4+; ISSUER NOT COOPERATING *	IVR A3		

\*Issuer did not cooperate; based on best available information

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#### **About Infomerics:**

Infomerics Valuation And Rating Ltd (Infomerics) [Formerly Infomerics Valuation and Rating Pvt. Ltd] was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information and definition of ratings please visit <a href="www.infomerics.com">www.infomerics.com</a>.

**Disclaimer:** Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.



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**Annexure 1: Instrument/Facility Details** 

Name of Facility/ /Security	ISIN	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
Term Loan	-			Upto January 2027	17.91	IVR BB/Negative; ISSUER NOT COOPERATING *
Packing Credit				-	95.00	IVR A4; ISSUER NOT COOPERATING*
Letter of Credit					7.00	IVR A4; ISSUER NOT COOPERATING*
Bank Guarantee	ı	1	1	-	1.30	IVR A4; ISSUER NOT COOPERATING*
Pre Settlement Risk (PSR)	1	1	1	1	10.00	IVR A4; ISSUER NOT COOPERATING*
Proposed Facility				<u> </u>	58.79	IVR A4; ISSUER NOT COOPERATING*

<sup>\*</sup>Issuer did not cooperate; based on best available information

Annexure 2: Facility wise lender details: Not Available

Annexure 3: Detailed explanation of covenants of the rated instrument/facilities: Not Applicable

Annexure 4: List of companies considered for consolidated analysis: Not Applicable

**Note on complexity levels of the rated instrument:** Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at <a href="https://www.infomerics.com">www.infomerics.com</a>.