



Press Release

Shah Nanji Nagsi Exports Private Limited

April 19, 2021

Ratings

Facilities	Amount (Rs. crore)	Ratings	Rating Action
Long Term Bank Facilities – Cash Credit/ Packing Credit	70.00	IVR BB+; ISSUER NOT COOPERATING* (IVR Double B Plus; Issuer Not Cooperating)	Moved to Issuer Not Co-operating category
Total	70.00 (Rupees Seventy Crore only)		

*Issuer did not cooperate; based on best available information

Details of Facility are in Annexure 1

Detailed Rationale

The rating revision is because of lack of adequate information regarding Shah Nanji Nagsi Exports Pvt Ltd (SNNEPL) performance and hence the uncertainty around its credit risk. Infomerics assesses whether the information available about the company is commensurate with its rating and reviews the same as per its policy.

The lenders, investors and other market participants are thus advised to exercise appropriate caution while using these ratings as the ratings may not adequately reflect the credit risk profile of the company.

Non-cooperation by Issuer

Infomerics has been regularly following up with the company to provide the required data to monitor its assigned rating to the bank facilities. However, despite repeated requests by Infomerics vide Emails dated April 9th 2021, April 12th 2021, April 15th 2021, the company's management has not submitted the essential details for surveillance.

Availability of information is very critical in rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics has to assign the rating based on the best available information. Accordingly, the long-term for the bank loan facilities aggregating to Rs.70.00 crore of SNNEPL shall be moved to the 'ISSUER NOT COOPERATING' category by Infomerics.



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Analytical Approach & Applicable Criteria

Standalone

Guidelines on what constitutes Non-Cooperation by clients

Rating Methodology for Trading Companies

Financial Ratios & Interpretation (Non-Financial Sector)

About the Company

Shah Nanji Nagsi Exports Private Limited (SNNEPL) was initially started in November 1919 as a proprietorship concern by Late Mr. Nagsi Hirji Shah at Anaz Bazar, Itwari, Nagpur, Maharashtra, India. The firm was reconstituted as a private limited company on May 20, 1997. The company is majorly engaged in export trading of non-basmati Rice (constituting 70-80% of the company's total revenue), corn starch, oil seeds and other food grains. The company also imports popcorn and pulses and sells it in the local market under its brand. SNNEPL is a Two Star Trading House recognized by the Government of India.

The operations of the company is currently managed by Mr. Sudhir Shah, Mr. Ashwin Shah, Mr. Javan Shah, Ms. Snehal Modi and Mr Rajesh Chedda in the capacity of directors of the company.

Financials (Standalone):

For the year ended* / As On	(Rs. crore)	
	31-03-2018	31-03-2019
	Audited	Audited
Total Operating Income	372.25	386.99
EBITDA	8.09	9.53
PAT	0.92	1.07
Total Debt	71.63	55.00
Tangible Net worth	18.64	19.61
EBITDA Margin (%)	2.17	2.46
PAT Margin (%)	0.25	0.28
Overall Gearing Ratio (x)	3.84	2.80

*Classification as per Infomerics' standards.

Status of non-cooperation with previous CRA: NIL

Any other information: Nil

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Rating History for last three years:

Sr. No	Name of Facilities	Current Rating (Year 2021-22)			Rating History for the past 3 years		
		Type	Amount outstanding. (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2020-21	Date(s) & Rating(s) assigned in 2019-20 (20.01.2020)	Date(s) & Rating(s) assigned in 2018-19 (26.12.2018)
1.	Packing Credit/Cash Credit	LT	70.00	IVR BB+; ISSUER NOT COOPERATING*	-	IVR BB+/ Stable	IVR BB+/ Stable

* Issuer did not cooperate; based on best available information.

Note on complexity levels of the rated instrument: Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at www.infomerics.com.

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About Infomerics:

Infomerics commenced rating & grading operations in April 2015 after having spent over 25 years in various segments of financial services. Infomerics is registered with the Securities and Exchange Board of India (SEBI) and accredited by Reserve Bank of India. Firm's long experience in varied spectrum of financial services is helping it to fine tune its product offerings to best suit the market.

Disclaimer:

Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change, suspend or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.



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Annexure 1: Details of Facility

Name of Facility	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs.Crore)	Rating Assigned/ Outlook
Long Term Bank Facilities – Cash Credit/Packing Credit	-	-	-	70.00	IVR BB+; ISSUER NOT COOPERATING*

* Issuer did not cooperate; based on best available information

