

### **Press Release**

### Mitsumi Distribution FZCO July 09, 2025

Ratings						
Instrument Amount / Facility (Rs. crore)		Current Ratings	Previous Ratings	Rating Action	Complexi ty Indicator	
		IVR B/ Negative; ISSUER NOT	IVR B+/ Negative; ISSUER NOT	Rating		
Issuer	_	COOPERATING* {IVR B with	COOPERATING* {IVR B Plus with	Downgraded and continued under		
Rating	-	Negative Outlook; ISSUER NOT COOPERATING*	Negative Outlook; ISSUER NOT COOPERATING*	Issuer Not Cooperating category	-	
		category}	category}			

\*Issuer did not cooperate; based on best available information

### Details of Facilities/Instruments are in Annexure 1. Facility wise lender details are at Annexure 2. Detailed explanation of covenants is at Annexure 3.

### **Detailed Rationale**

Infomerics has downgraded the ratings of Mitsumi Distribution FZCO (MDFZCO) and continued under ISSUER NOT COOPERATING category due to lack of adequate information available, non-payment of annual surveillance fees and the uncertainty around its credit risk. Infomerics assesses whether the information available about the entity is commensurate with its rating and reviews the same as per its policy.

The lenders, investors and other market participants are thus advised to exercise appropriate caution while using this rating as this rating may not adequately reflect the credit risk profile of the entity.

#### Non-cooperation by Issuer

Infomerics has been regularly following up with the company to provide the required data & NDS to monitor its assigned issuer rating, vide mail communications dated May 10, 2025, June 25, 2025, July 04, 2025, concurrently over several phone calls. However, despite repeated requests by Infomerics, the company's management has not submitted the essential details/information for surveillance exercise.

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Availability of information is very critical in the rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics has to assign the rating based on the best available information.

Accordingly, the rating for the issuer MDFZCO has been downgraded and continued under Issuer Not Cooperating category at IVR B/Negative; ISSUER NOT COOPERATING; based on best available information by Infomerics Ratings.

Analytical Approach: Standalone

#### Applicable Criteria:

Policy on Issuer Not-Cooperating <u>Criteria of assigning Rating outlook</u> Policy on Default Recognition and Post – Default Curing Period Financial Ratios & Interpretation (Non-Financial Sector) Rating Methodology for Trading Companies Issuer Ratings

### About the Company

MDFZCO was formed in Dubai, United Arab Emirates in the year 2003 by Mr. Jagat Shah, CEO and Mr. Mitesh Shah, Managing Director of the company. The company provides a wide range of supply chain solutions for all categories of Information Technology products such as PCs, PC building blocks, networking, software and enterprise solution products and consumer and lifestyle products such as telecom, entertainment products and digital printing machines for leading brands in the market. The company has its footprints in most of Middle East and UAE and African countries.



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Financials (Standalone):

		(Rs. crore)
For the year ended/ As on*	31-03-2019#	31-03-2020#
	Audited	Audited
Total Operating Income	2734.01	3359.07
EBITDA	90.85	120.81
PAT	78.26	96.62
Total Debt	371.07	391.21
Tangible Net Worth	693.08	832.60
EBITDA Margin (%)	3.32	3.60
PAT Margin (%)	2.85	2.87
Overall Gearing Ratio (x)	0.56	0.49
Interest Coverage (x)	4.76	4.11

\* Classification as per Infomerics' standards.

#The given figures have been arrived at by converting AED to INR at the following exchange rates: For Profit & Loss items: Average Exchange Rate of 1 AED= Rs.19.012 for FY19 and 1 AED= Rs.19.307 for FY20. For Balance Sheet items: Exchange Rate of 1 AED= Rs.18.870 as on March 31, 2019 and 1 AED= Rs.20.440 as on March 31, 2020.

Status of non-cooperation with previous CRA: Nil

Any other information: Nil

Rating History for last three years:

	Name of Security/F acilities	Current Ratings (2025-26)			Rating History for the past 3 years			
Sr. No		Туре	Amount outstanding (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2024-25	Date(s) & Rating(s) assigned in 2023-24	Date(s) & Rating(s) assigned in 2022-23	
					July 01, 2024	May 19, 2023	April 01, 2022	
1.	lssuer Rating			IVR B/Negative; ISSUER NOT COOPERATI NG*	IVR B+/Negative; ISSUER NOT COOPERATING *	IVR BB/Negative; ISSUER NOT COOPERATING *	IVR BB+; ISSUER NOT COOPERATING *	

\*Issuer did not cooperate; based on best available information



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#### **About Infomerics:**

Infomerics Valuation And Rating Ltd (Infomerics) [Formerly Infomerics Valuation and Rating Pvt. Ltd] was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information and definition of ratings please visit <u>www.infomerics.com</u>.

**Disclaimer:** Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

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#### Annexure 1: Instrument/Facility Details

Name of Facility/ /Security	ISIN	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
Issuer Rating						IVR B/Negative; ISSUER NOT COOPERATING*

\*Issuer did not cooperate; based on best available information

Annexure 2: Facility wise lender details: Not Available

Annexure 3: Detailed explanation of covenants of the rated instrument/facilities: Not Applicable

Annexure 4: List of companies considered for consolidated analysis: Not Applicable

**Note on complexity levels of the rated instrument:** Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at <u>www.infomerics.com.</u>