



Press Release

Hind Unitrade Private Limited

July 31, 2023

Ratings

Facilities	Amount (Rs. crore)	Ratings	Rating Action	Complexity Indicator
Long Term Bank Facilities	45.40	IVR BB+/ Negative ISSUER NOT COOPERATING* (IVR double B plus with Negative outlook Issuer Not Cooperating)	Revised from IVR BBB-/ Stable (IVR triple B minus with Stable outlook) and migrated to the 'Issuer Not Cooperating' category	Simple
Total	45.40 (Rupees forty five crore forty lakh only)			

**Issuer did not cooperate; based on best available information*

Details of Facility are in Annexure 1

Detailed Rationale

The rating revision is because of lack of adequate information regarding Hind Unitrade Private Limited's (HUPL) performance and hence the uncertainty around its credit risk. Infomerics assesses whether the information available about the company is commensurate with its rating and reviews the same as per its policy.

The lenders, investors and other market participants are thus advised to exercise appropriate caution while using this rating as the rating may not adequately reflect the credit risk profile of the company.

Non-cooperation by Issuer

Infomerics has been regularly following up with the company to provide the required data to monitor its assigned rating to the bank facilities, vide E-mail communications dated May 4, 2023, May 29, 2023, July 19, 2023, July 25, 2023, July 26, 2023, July 27, 2023 and concurrently over several phone calls. However, despite repeated requests by Infomerics, the



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company's management has not submitted surveillance fees and all the essential details required for detailed review of the assigned ratings.

Availability of information is very critical in rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics has to assign the rating based on the best available information. Accordingly, the long term ratings of the bank loan facilities aggregating to Rs. 45.40 crore shall be moved to the 'ISSUER NOT COOPERATING' category by Infomerics and the ratings be noted as 'IVR BB+/ Negative ISSUER NOT COOPERATING' based on best available information (IVR double B plus with Negative outlook Issuer Not Cooperating; Based on best available information) of Hind Unitrade Private Limited.

Analytical Approach & Applicable Criteria: Standalone

[Guidelines on what constitutes Non-Cooperation by clients](#)

[Rating Methodology for Trading Sector Companies](#)

[Criteria for assigning rating outlook](#)

[Financial Ratios & Interpretation \(Non-Financial Sector\)](#)

About the Company

Hind Unitrade Private Limited (HUPL) was incorporated in March 2010 by Mr. Vinod Kumar Agarwal and Mr. Sanjay Mittal in Raipur, Chhattisgarh. The company is mainly engaged in trading of coal and coal processing business which includes activities like procurement of coal by participating in e-auction, lifting of coal from mines and crushing it as per client's requirements. From FY 19-20 company has also entered into business of Trading of Iron Ore, Sponge Iron and other Iron & Steel products. HUPL's coal crusher facility is located at Ambikapur, Chhattisgarh.

Financials (Standalone):

For the year ended* / As on	(Rs. crore)	
	31.03.2021	31.03.2022
	Audited	Provisional
Total Income	215.85	437.35
EBIDTA	7.88	15.08
PAT	4.26	8.79



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Total Debt	30.63	42.92
Tangible Net Worth	17.24	27.47
EBDITA Margin (%)	3.66	3.45
PAT Margin (%)	1.98	2.01
Interest Coverage (x)	3.02	4.41
Overall Gearing Ratio (x)	1.11	1.13

*Classification as per Infomerics' standards.

Status of non-cooperation with previous CRA: CARE Ratings Ltd. has placed the rating(s) of Hind Unitrade Private Limited (HUPL) under the 'issuer non-cooperating' category via Press Release dated December 30, 2022 as HUPL has failed to provide information for monitoring of the rating and had not paid the surveillance fees for the rating exercise as agreed to in its Rating Agreement and HUPL continues to be non-cooperative despite repeated requests for submission of information through e-mails, and phone calls.

Any other information: Nil

Rating History for last three years:

Sr · N o.	Name of Instrument /Facilities	Current Rating (Year 2023-24)			Date(s) & Rating(s) assigned in 2022- 23 (June 29, 2022)	Date(s) & Rating(s) assigned in 2021-22	Date(s) & Rating(s) assigned in 2020-21
		Type	Amount outstanding (Rs. Crore)	Rating			
1.	UGECL	Long Term	3.40	IVR BB+/ Negative ISSUER NOT COOPERATING*	IVR BBB- / Stable	-	-
2.	Cash Credit	Long Term	42.00	IVR BB+/ Negative ISSUER NOT COOPERATING*	IVR BBB- / Stable	-	-

* Issuer did not cooperate; based on best available information

Name and Contact Details of the Rating Analyst:

Name: Ms. Preety Jalan Tel: (033) 4803 3621 Email: preety.jalan@infomerics.com	Name: Mr. Sandeep Khaitan Tel: (033) 4803 3621 Email: sandeep.khaitan@infomerics.com
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About Infomerics:



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Infomerics Valuation and Rating Private Ltd (Infomerics) was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information visit www.infomerics.com

Disclaimer: Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

Annexure 1: Details of Facility

Name of Facility	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
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UGECL	-	-	July 2024	3.40	IVR BB+/ Negative ISSUER NOT COOPERATING*
Cash Credit	-	-	-	42.00	IVR BB+/ Negative ISSUER NOT COOPERATING*

**Issuer did not cooperate; based on best available information*

Annexure 2: Facility wise lender details: Not Applicable

Annexure 3: List of companies considered for consolidated analysis: Not Applicable

Annexure 4: Detailed explanation of covenants of the rated instrument/facilities: Not Applicable

Note on complexity levels of the rated instrument: Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at www.infomerics.com.