



Press Release

Brizeal Realtors and Developers LLP

March 27, 2025

Ratings

Instrument / Facility	Amount (Rs. crore)	Current Ratings	Previous Ratings	Rating Action	Complexity Indicator
Long Term Bank Facility	78.00	IVR BBB+/ Stable (IVR triple B plus with Stable Outlook)	IVR BBB+/ Stable (IVR triple B plus with Stable Outlook)	Rating reaffirmed	Simple
Total	78.00 (INR seventy-eight crore only)				

Details of Facilities/Instruments are in Annexure 1. Facility wise lender details are at Annexure 2. Detailed explanation of covenants is at Annexure 3

Detailed Rationale

The rating assigned to the bank facility of Brizeal Realtors and Developers LLP (BRDLLP) considers the common management team and operational & financial linkages between BRDLLP and its Group entities, Siddha Happyville LLP, Siddha Waterfront LLP, Siddha Infradev LLP, Siddha Sphere LLP, Siddha Town Baruipur LLP, Siddha Real-Build LLP, Sejal Shakti Realtors LLP and Siddha Real Estate Development Private Limited. Infomerics has taken a combined view of these entities referred together as the Siddha Group.

The reaffirmation of the long-term rating assigned to the bank facilities of Brizeal Realtors and Developers LLP (BRDLLP) considers the strength from its established promoters with established track record of Siddha Group, strong project execution capabilities, major regulatory approvals already in place for the ongoing projects, comfortable project cost structure of the Group and maintenance of DSRA and Escrow Account. However, these rating strengths remain constrained due to intermediate stage of several ongoing projects indicating execution risk, Exposure other Group companies, reliance on customer advances and exposure to risks relating to cyclical in real estate industry.

The rating outlook assigned to the long-term rating is Stable on account of adequate sales and collections to meet the committed cost and debt obligation.

Key Rating Sensitivities:



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Upward Factors

- Timely completion of the projects
- Timely sale of flats and adequate cash flow generation

Downward Factors

- Significant delay in disbursement of committed lines of funding
- Delay in completion of project
- Significant cost overruns of the project
- Lower than expected booking status

List of Key Rating Drivers with Detailed Description

Key Rating Strengths

Established promoters with established track record of Siddha Group

Mr. Chandan Prakash Jain and Mr Sanjay Jain, promoters of SREDPL, flagship company of the Siddha Group has over three decades of experience in real estate business. The Group has a strong developmental track record and brand recall in the Kolkata and Jaipur real estate markets since 1986. The developer has undertaken projects mainly in the residential segment with HIG, MIG and LIG ticket size and only a few projects in the commercial segments. The Group also has presence in the Bangalore and Mumbai.

Strong project execution capabilities

The Group has satisfactory execution capabilities as evident from projects delivered in the past. The Group is associated with renowned architects, marketing agent and consultants who have proved their mettle in the field. Further, Group's current on-going projects are located in Kolkata and Mumbai and are equipped with modern facilities/ amenities.

Major regulatory approvals already in place for the ongoing projects

Land has already been acquired/ available and building permit has been obtained for all the ongoing projects. The Group has received all the major approvals from the appropriate authorities which includes police department, airport authority, urban land ceiling, height clearance, microwave, water, electricity, fire & emergency, environmental clearance. Further, all the on-going projects are in compliance with Maharashtra Real Estate Regulatory Authority and West Bengal Housing Regulatory Authority (WBHRA).



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Comfortable project cost structure of the Group

Total cost envisaged to the projects is Rs. 2308.72 crore as on February 28, 2025, which is projected to be met through promoters' contribution of Rs. 297.00 Cr, term loan of Rs. 520.00 Cr and customer advances of Rs.1491.72 Cr. The loan amount to the total cost of the project is ~12.86%, while the promoters' fund constitutes ~22.52%. The remaining amount is from customer advance. Debt equity ratio of the project is 1.75x. As on February 28, 2025, out of the 2734 units, 1418 units have been sold, which is ~51.87% of the total saleable units. The remaining ~48.13% are still pending for sale. The timely receipt of customer advances and booking money received would be key monitorable going forward.

Maintenance of DSRA and Escrow Account

The revenue from the running projects of SREDPL, BRDL and SSRL is routed through an escrow account maintained with the bank. The withdrawals from account will be as per the predefined waterfall mechanism giving priority to debt obligations and last to operational expenses. SREDPL, BRDL and SSRL also maintains a DSRA equivalent to three months interest and principal repayments provides additional comfort over the repayments of interest/debt.

Key Rating Weaknesses

Intermediate stage of several ongoing projects indicating execution risk

Siddha Group's ongoing Projects are in the mid stage of development. The Group has spent around 64% of the total estimated project cost till February 28, 2025. However, long experience of the Group in the real estate sector reduces the risk to an extent.

Exposure other Group companies

On a standalone basis, SREDPL's has also extended corporate guarantee or is a coborrower for the bank facilities availed by it Group entities. In such a scenario, SREDPL's solvency also depends on the operations of the Group entities under which the projects are being developed.

Reliance on customer advances

Major part of the cost for the on-going projects is expected to be funded out of customer advance which in turn is contingent upon the ability of the Group to market its projects and



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timely collection of its receivables. The total project cost for all the projects was estimated at Rs. 2308.72 crore to be funded by debt of Rs.520.00 crore, promoters fund of Rs.297.00 crore and customer advances of Rs. 1491.72 crore. Any delay in receipt of the customer receivables would impact the construction progress of the project and therefore remains the key rating monitorable.

Exposure to risks relating to cyclicity in real estate industry

Cyclicity in the real estate segment could lead to fluctuations in cash inflow because of volatility in realisation and saleability. This may impact the debt servicing ability of the Group. Siddha Group will remain susceptible to the inherent cyclicity in the real estate sector

Analytical Approach: Combined

For the purpose of rating, we have combined the financial statements of Brizeal Realtors and Developers LLP, Siddha Happyville LLP, Siddha Waterfront LLP, Siddha Infradev LLP, Siddha Sphere LLP, Siddha Town Baruipur LLP, Siddha Real-Build LLP, Sejal Shakti Realtors LLP and Siddha Real Estate Development Private Limited. This is because these companies, collectively referred to as Siddha Group, are under control of the same promoters, have business and financial linkages considering the same management and operational and financial linkages. The list of Companies is given in Annexure 4.

Applicable Criteria:

[Rating Methodology for Real Estate Entities](#)

[Financial Ratios & Interpretation \(Non-Financial Sector\)](#)

[Criteria of assigning rating outlook](#)

[Policy on default recognition](#)

[Complexity level of rated Instruments/Facilities](#)

[Consolidation of Companies](#)

Liquidity – Adequate

The company is projected to maintain an adequate level of inflow and the same is expected to increase gradually with increase in bookings. In addition, availability of escrow mechanism



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along with DSRA/ISRA account will ensure the smooth repayments. Further, the firm is likely to benefit from the resourcefulness of the partners' Group. Overall liquidity position is expected to be adequate.

About the firm

Brizeal Realtors and Developers LLP (BRDL), erstwhile a private limited company was converted into a Limited Liability Partnership (LLP) between Siddha Group and Sejal Group on March 17, 2016. BRDL is currently developing a project, 'Siddha Seabrook' which is a Slum Rehabilitation Authority Project located at Kandivali West, Mumbai. The firm is developing residential flats with all the modern amenities comprising of community hall, club, gym, etc.

Financials (Standalone):

For the year ended/ As on*	(Rs. crore)	
	31-03-2023	31-03-2024
	Audited	Audited
Total Operating Income	0.00	0.00
EBITDA	11.05	7.41
PAT	0.10	0.01
Total Debt	99.81	63.81
Tangible Net Worth	24.91	27.21
EBITDA Margin (%)	-	-
PAT Margin (%)	27.06	2.93
Overall Gearing Ratio (x)	4.01	2.34
Interest Coverage (x)	0.99	1.00

**Classification as per Infomerics' standards.*

Status of non-cooperation with previous CRA:

Care Rating has continued the rating of Brizeal Realtors & Developers LLP in the Issuer Non-Cooperating category on account of inadequate information and lack of cooperation in the rating procedure despite repeated follow ups as per the Press Release dated March 18, 2025.

Any other information: Nil

Rating History for last three years:



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S r. N o.	Name of Instrument/ Facilities	Current Ratings (Year 2024-25)			Rating History for the past 3 years			
		Type (Long Term/ Short Term)	Amount outstanding (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2023-24	Date(s) & Rating(s) assigned in 2022-23		Date(s) & Rating(s) assigned in 2021-22
					(January 25, 2024)	(March 23, 2023)	(December 19, 2022)	(September 20, 2021)
1.	Term Loan	Long Term	78.00	IVR BBB+/ Stable	IVR BBB+/ Stable	IVR BBB+/ Stable	IVR BBB+ Rating Watch with Developing Implications	IVR BBB+/ Stable

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About Infomerics:

Infomerics Valuation and Rating Ltd (Infomerics) [Formerly Infomerics Valuation and Rating Pvt. Ltd] was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

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Annexure 1: Instrument/Facility Details

Name of Facility	ISIN	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
Term Loan	-	-	-	FY2026	78.00	IVR BBB+/ Stable

Annexure 2: Facility wise lender details:

<https://www.infomerics.com/admin/prfiles/len-brizeal-mar25.pdf>

Annexure 3: Detailed explanation of covenants of the rated Security/facilities: Not Applicable

Annexure 4: List of companies considered for consolidated/Combined analysis:

Sl. No.	Name of the entities	Consolidation Approach
1.	Siddha Happyville LLP	Combined
2.	Siddha Waterfront LLP	Combined
3.	Brizeal Realtors and Developers LLP	Combined
4.	Siddha Infradev LLP	Combined
5.	Siddha Sphere LLP	Combined
6.	Siddha Town Baruipur LLP	Combined
7.	Sejal Shakti Realtors LLP	Combined
8.	Siddha Real Estate Development Private Limited	Combined
9.	Siddha Real-Build LLP	Combined

Note on complexity levels of the rated instrument: Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at www.infomerics.com.