

Press Release

Vinsum Axpress India Private Limited

November 20, 2024

Ratin	g				
Security / Facility	Amount (Rs. crore)	Current Rating	Previous Rating	Rating Action	Complexity Indicator
Long Term Bank Facilities	32.00	IVR BB+; Negative ISSUER NOT COOPERATING* (IVR Double B plus with Negative outlook; ISSUER NOT COOPERATING)	IVR BBB-; Stable (IVR Triple B Minus with Stable Outlook)	Downgraded with revision in outlook from Stable to Negative and moved to ISSUER NOT COOPERATING category	Simple
Total	32.00 (Rupees Thirty- two crore only)				

*Issuer did not cooperate; based on best available information

Details of Facilities/Instruments are in Annexure 1. Facility wise lender details are at Annexure 2. Detailed explanation of covenants is at Annexure 3.

Detailed Rationale

Infomerics Ratings has downgraded the rating assigned to the bank facilities of Vinsum Axpress India Private Limited (VAIPL) because of non-cooperation by the company despite repeated follow ups and lack of adequate information leading to information availability risk and hence uncertainty around its credit risk.

Infomerics Ratings assesses whether the information available about the company is commensurate with its rating and reviews the same as per its policy. The outlook has been revised from stable to negative due to information availability risk.

The lenders, investors and other market participants are thus advised to exercise appropriate caution while using this rating as the rating may not adequately reflect the credit risk profile of the company.

Non-cooperation by Issuer

Infomerics Ratings has been regularly following up with the company to provide the required data to monitor its assigned rating to the bank facilities, vide E-mail communications dated September 26, 2024, October 28, 2024, November 4, 2024, November 7, 2024, and



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November 8, 2024, and concurrently over several phone calls. However, despite repeated requests by Infomerics Ratings, the company's management has not submitted all the essential details required for detailed review of the assigned ratings.

Availability of information is very critical in rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics Ratings has to assign the rating based on the best available information.

Analytical Approach: Standalone

Applicable Criteria:

Guidelines on what constitutes Non-Cooperation by clients
Policy of default recognition
Criteria of assigning Rating outlook
Rating Methodology for Service Sector companies
Financial Ratios & Interpretation (Non-Financial Sector)
Criteria on complexity

Liquidity: Unable to comment due to non-availability of information despite repeated follow ups.

About the company

Incorporated in 2019, by Haryana based one Mr. Vinod Sharma, Vinsum Axpress India Pvt. Ltd. (VAIPL) provides logistics services to B2B clients and cater end to end supply chain needs of the customers. The company provides transportation services, warehousing services, and other value-added services like returnable packaging, plant logistics & project management services etc. VAIPL currently owns a fleet of more than 100+ vehicles, manages more than 5 lacs sq. ft of warehousing space with operations on 30+ major routes with 75+ branches, 15000+ serviceable pin codes and 7 regional offices.

Financials (Standalone): Latest financials not available

		(Rs. crore)
For the year ended/ As on*	31-03-2022	31-03-2023
	Audited	Provisional
Total Operating Income	119.92	174.21
EBITDA	6.53	14.44
PAT	2.00	3.95
Total Debt	27.74	36.03
Tangible Net Worth	2.83	9.11



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Adjusted Tangible Net Worth	7.83	14.11
EBITDA Margin (%)	5.44	8.29
PAT Margin (%)	1.67	2.27
Overall Gearing Ratio (x)	3.54	2.55
Interest Coverage (x)	12.62	5.75

* Classification as per Infomerics' standards.

Status of non-cooperation with previous CRA: Nil

Any other information: Nil

Rating History for last three years:

Sr.	Name of Current Ratings (Year 2024-2025)			Rating History for the past 3 years			
No.	Security/ Facilities	Type (Long Term/Short Term)	Amount outstanding (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2023-24	Date(s) & Rating(s) assigned in 2022-23	Date(s) & Rating(s) assigned in 2021-22
					September 27, 2023	June 16, 2022	May 21, 2021
1.	Cash Credit	Long Term	26.70	IVR BB+; Negative; ISSUER NOT COOPERATIN G*	IVR BBB-; Stable Outlook	-	-
2	Cash Credit (Proposed)	Long Term	5.30	IVR BB+; Negative; ISSUER NOT COOPERATIN G*	IVR BBB-; Stable Outlook	-	-

*Issuer did not cooperate; based on best available information

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About Infomerics:

Infomerics Valuation and Rating Private Ltd (Infomerics) was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt

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instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information and definition of ratings please visit <u>www.infomerics.com</u>.

Disclaimer: Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

Name of Facility/ Security	ISIN	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
Long Term Bank Facilities – Cash Credit	1	-		_	26.70	IVR BB+; Negative; ISSUER NOT COOPERATING*
Long Term Bank Facilities - Cash Credit (Proposed)	-	-	-	-	5.30	IVR BB+; Negative; ISSUER NOT COOPERATING*

Annexure 1: Instrument/Facility Details

*Issuer did not cooperate; based on best available information

Annexure 2: Facility wise lender details: Not Available

Annexure 3: Detailed explanation of covenants of the rated Security/facilities: Not Applicable

Annexure 4: List of companies considered for consolidated/Combined analysis: Not Applicable

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Note on complexity levels of the rated instrument: Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at <u>www.infomerics.com</u>.



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