

Press Release

Utkal Builders Limited

November 13, 2024

Ratings

| Facilities/ Instruments | Amount (INR crore) | Current Ratings | Previous Ratings | Rating Action | Complexity Indicator |
|------------------------------|--|--|--|-----------------|----------------------|
| Long Term Bank Facilities | 88.18 | IVR BB+/ Negative ISSUER NOT COOPERATING* (IVR double B plus with Negative Outlook Issuer Not Cooperating) | IVR BBB-/ Stable (IVR triple B minus with Stable outlook) | category: long- | Simple |
| Total | 88.18 (INR Eighty- eight crore and eighteen lakh only) | | 00 | | |

^{*}Issuer did not cooperate; based on best available information

Details of Facilities/Instruments are in Annexure 1. Facility wise lender details are at Annexure 2. Detailed explanation of covenants is at Annexure 3.

Detailed Rationale

Infomerics has downgraded the long-term rating and moved the rating assigned to the bank facilities of Utkal Builders Limited's (UBL) in the Issuer Not Cooperating category because of lack of adequate information for rating review from the company and hence the uncertainty around its credit risk. Infomerics assesses whether the information available about the entity is commensurate with its rating and reviews the same as per its policy. The long-term rating outlook has been changed from Stable to Negative due to information availability risk

The lenders, investors and other market participants are thus advised to exercise appropriate caution while using this rating as the rating may not adequately reflect the credit risk profile of the company.

0

Infomerics Ratings

Press Release

Non-cooperation by Issuer

Infomerics has been regularly following up with the company to provide the required data to monitor its assigned rating to the bank facilities vide e-mail communications dated August 2, 2024, November 4, 2024, November 5, 2024, November 6, 2024, November 7, 2024, and November 8, 2024, concurrently over several phone calls. However, despite repeated requests by Infomerics, the company's management has not submitted surveillance fees, and all the essential details required for detailed review of the assigned ratings.

Availability of information is very critical in rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics has to assign the rating based on the best available information. Accordingly, the long-term bank loan facilities aggregating to INR 88.18 crore of Utkal Builders Limited (UBL) shall be moved to 'ISSUER NOT COOPERATING' category by Infomerics and the long-term rating will be noted as IVR BB+/Negative ISSUER NOT COOPERATING; based on best available information (IVR double BB plus with negative outlook Issuer not cooperating; based on best available information).

Analytical Approach: Standalone

Applicable Criteria:

Rating Methodology for Real Estate Companies

Financial Ratios & Interpretation (Non-Financial Sector)

Policy on Issuer Not Cooperating

Criteria of Rating Outlook

Policy on default recognition

Complexity level of rated Instruments/Facilities

About the company

"Utkal Builders" established in the year 1989 in Odisha deals in construction of residential, retail and commercial complexes, building and apartments. As part of the company's diversified portfolio that is cumulatively spread over 3 million sq. ft., under various stages of construction in residential, retail and office space the company has been successfully catering to the real estate needs of Odisha, since the last three decades. The company primarily develops its real estate projects in Bhubaneshwar. Under residential segment, Utkal Builders



Press Release

has offered premium apartments like "Utkal Royal Residency", "Utkal Heights", "Utkal Vatika", "Utkal Villas", "Srikhetra Bhakta Nivas", "Nirmala Plaza", "Niharika Apartments", "Baishanav Vihar", "Shital Kunj", "Krishna Kunj", "Sriram Vihar", "Devananda Vihar "and many more. The Company delivered more than two thousand residential flats in the last three decades.

Financials (Standalone)

(INR Crore)

| | <u> </u> | | |
|-----------------------------|------------|-------------|--|
| For the year ended* / As On | 31.03.2022 | 31.03.2023 | |
| | Audited | Provisional | |
| Total Operating Income | 44.72 | 71.04 | |
| EBITDA | 13.62 | 23.33 | |
| PAT | 5.47 | 11.53 | |
| Total Debt | 98.64 | 120.63 | |
| Tangible Net worth | 112.79 | 124.32 | |
| EBITDA Margin (%) | 30.45 | 32.85 | |
| PAT Margin (%) | 11.93 | 16.04 | |
| Overall Gearing Ratio (x) | 0.87 | 0.97 | |
| Interest Coverage (x) | 1.82 | 3.12 | |

^{*} Classification as per Infomerics' standards

Status of non-cooperation with previous CRA: NA

Any other information: Nil

Rating History for last three years:

| | | Current Rating (Year 2024-25) | | | Rating History for the past 3 years | | |
|------------|-------------------------------|---------------------------------|--------------------------------------|---|---|---|---|
| SI. No. | Name of Instrument/Facilities | Type (Long Term/ Short | Amount Outstanding (Rs. Crore) | Rating | Date (s) & Rating(s) assigned in 2023-24 | Date (s) & Rating(s) assigned in 2022-23 | Date (s) & Rating(s) assigned in 2021-22 |
| | | Term) | | | Oct 19, 2023 | - | - |
| 1. | Term Loans | Long Term | 33.19 | IVR BB+/ Negative ISSUER NOT COOPERATING* | IVR BBB-/ Stable | - | - |
| 2. | LRD | Long Term | 44.21 | IVR BB+/ Negative ISSUER NOT COOPERATING* | IVR BBB-/ Stable | - | - |
| 3. | GECL | Long Term | 4.28 | IVR BB+/ Negative ISSUER NOT COOPERATING* | IVR BBB-/ Stable | - | - |



Press Release

| | Name of Instrument/ Facilities | Current Rating (Year 2024-25) | | | Rating History for the past 3 years | | |
|------------|--------------------------------------|---------------------------------|--------------------------------------|---|---|---|---|
| SI. No. | | Type (Long Term/ Short | Amount Outstanding (Rs. Crore) | Rating | Date (s) & Rating(s) assigned in 2023-24 | Date (s) & Rating(s) assigned in 2022-23 | Date (s) & Rating(s) assigned in 2021-22 |
| | | Term) | , | | Oct 19, 2023 | - | - |
| 4. | Overdraft | Long Term | 6.50 | IVR BB+/ Negative ISSUER NOT COOPERATING* | IVR BBB-/ Stable | - | - |

^{*}Issuer did not cooperate; based on best available information

Name and Contact Details of the Rating Analyst:

Name: Kaustav Saha Name: Sandeep Khaitan

Tel: (033) 4803 3621 Tel: (033) 4602 2266

About Infomerics:

Infomerics Valuation and Rating Private Ltd (Infomerics) was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information and definition of ratings please visit www.infomerics.com.

Disclaimer: Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and



Press Release

information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse, or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy, or completeness of any information which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

Annexure 1: Instrument/Facility Details

| Annexure 1. Instrument Facility Details | | | | | | | | |
|---|------|------------------|---------------------|------------------|------------------------------------|---|--|--|
| Name of Facility | ISIN | Date of Issuance | Coupon Rate/ IRR | Maturity Date | Size of Facility (Rs. Crore) | Rating Assigned/ Outlook | | |
| Term Loan 1 | 1 | - | - | Jan 2032 | 18.60 | IVR BB+/ Negative ISSUER NOT COOPERATING* | | |
| Term Loan 2 | 1 | | 1 | Feb 2028 | 4.59 | IVR BB+/ Negative ISSUER NOT COOPERATING* | | |
| Term Loan 3 | 1 | | 1 | Apr 2026 | 5.00 | IVR BB+/ Negative ISSUER NOT COOPERATING* | | |
| Term Loan 4 | - | | | Mar 2026 | 5.00 | IVR BB+/ Negative ISSUER NOT COOPERATING* | | |
| LRD 1 | - | - | - | Apr 2032 | 19.64 | IVR BB+/ Negative ISSUER NOT COOPERATING* | | |
| LRD 2 | - | | - (| Mar 2032 | 6.00 | IVR BB+/ Negative ISSUER NOT COOPERATING* | | |
| LRD 3 | - | - | - | Mar 2035 | 18.57 | IVR BB+/ Negative ISSUER NOT COOPERATING* | | |
| GECL | - | - | - | Aug 2029 | 4.28 | IVR BB+/ Negative ISSUER NOT COOPERATING* | | |
| Overdraft | - | - | - | - | 6.50 | IVR BB+/ Negative ISSUER NOT COOPERATING* | | |

^{*}Issuer did not cooperate; based on best available information



Press Release

Annexure 2: Facility wise lender details: Not Applicable

Annexure 3: Detailed explanation of covenants of the rated instrument/facilities: Not Applicable

Annexure 4: List of companies considered for consolidated analysis: Not Applicable

Note on complexity levels of the rated instrument: Infomerics has classified instruments
rated by it on the basis of complexity and a note thereon is available at www.infomerics.com

