



## Press Release

**Gemini 11 2022**

**(Originator: Save Microfinance Private Limited)**

**December 02, 2022**

### Ratings

Instrument / Facility	Amount (Rs. crore)	Ratings	Rating Action	<a href="#">Complexity Indicator</a>
Long Term – Series A1 (a) PTCs (Senior)	19.85	*Provisional IVR A (SO) Stable [Provisional IVR A (Structured Obligation) with Stable Outlook]	Assigned	Complex
Long Term – Series A1 (b) PTCs (Subordinated)	2.20	*Provisional IVR BBB+ (SO) Stable [Provisional IVR Triple B Plus (Structured Obligation) with Stable Outlook]	Assigned	Complex
<b>Total</b>	<b>22.05</b> <b>(Rupees Twenty two Crores and five Lakhs Only)</b>			

\* The rating assigned to the PTCs is 'provisional' and not a comment on the achievability of the projections submitted by the company. The rating will be confirmed/affirmed once the company submits the following executed documents as mentioned below to the satisfaction of Infomerics:

- Trust Deed
- Assignment Agreement
- Servicing Agreement
- Accounts Agreement
- Power of Attorney
- Information Memorandum
- Legal opinion

**Details of Facilities are in Annexure 1**

### Detailed Rationale

Infomerics Ratings has assigned '**Provisional IVR A(SO)/Stable**' rating to Series A1 (a) pass-through certificates (PTCs) – Senior in nature and '**Provisional IVR BBB+(SO)/Stable**' rating to Series A1 (b) pass-through certificates (PTCs) – subordinate in



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nature issued by 'Gemini 11 2022' against loans backed by micro finance loan receivables originated by Save Microfinance Private Limited (SMPL) (rated @ IVR BBB+/Stable).

The ratings assignment takes into consideration the strength of cash flows from the underlying pool, credit support available to the PTCs, payment mechanism of the transaction, the credit quality of the underlying pool receivables, SMPL's origination and servicing capabilities, and soundness of the transaction's legal structure.

**Transaction Structure:** According to the transaction structure, the loan receivables will be transferred "at par" to a Special Purpose Vehicle (SPV) and the Trust will issue the PTCs to the investors. The transaction will have a Timely Interest Timely Principle (TITP) structure. Series A1 (a) PTC holders are entitled to receive timely interest and principal on a monthly basis, while Series A1 (b) PTC holders are entitled to receive timely interest and the principal payment will be paid only after Series A1 PTCs are fully redeemed/repaid.

**Credit support available in the transaction is as follows:**

- Over collateralization of 12.50% percent of the pool principal
- Cash collateral of 5.00% of the pool principal (Rs 1.26 Crore); and
- Excess Interest Spread of 10.19 % of the pool principal

**Payment Mechanism:** Series A1 (a) PTCs have a senior claim over the cash flows of the pool, Excess interest spread and cash collateral. 100% cash flows of the underlying pool are made available for servicing Series A1 PTCs and once the Series A1 (a) PTCs are fully paid, the cash flows can be utilised to make payments to Series A1 (b) PTCs which have subordinated claim over cash flows of the pool.

**Key Rating Sensitivities:**

**Upward Factors**

The sustained strong collection performance of the underlying pool, leading to lower-than-expected delinquency levels, an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade



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### **Downward Factors**

The sustained weak collection performance of the underlying pool, leading to higher-than-expected delinquency levels, cash collateral levels decreasing below 5% of the outstanding PTCs, would result in a rating downgrade.

### **List of Key Rating Drivers with Detailed Description**

#### **Key Rating Strengths**

##### **Credit support available in the structure:**

Credit collateral of Rs 1.26 crore (5% of the pool principal) provides credit support to Series A1 PTCs (both Series A1 (a) and Series A1 (b) PTCs. The PTCs also benefit from scheduled cashflow subordination for Series A1 PTCs and over collateralization of 12.50%. As per the waterfall mechanism, the entire cash flows are available for servicing Series A1 (a) PTCs and only after the series A1 (a) PTCs are fully paid, the cash flows can be utilized for paying the principal of Series A1 (b) PTCs (Principal subordination). The pool has an average IRR of 22.75% when compared to ~14% IRR on PTCs which results in excess interest spread which is available throughout the tenure of the PTCs

**Adequacy of Credit enhancement:** The credit enhancement available in the transaction is Rs 1.26 Crores (5% of the pool principal) in the form of fixed deposits. This covers 1 month's investor pay-outs even with no cash flows from the pool. The transaction also has Excess interest spread of ~10% available over the tenure of the PTCs which provided additional liquidity comfort.

**Compliance of regulatory requirement:** The transaction complies with the regulatory requirements such as minimum retention ratio, minimum holding period and all the loans in the pool are on time with no overdue.

#### **Key Rating Weaknesses**



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**High risk profile of underlying asset class:** The pool consists of micro finance loans and as an asset class, historically exhibited higher delinquency and is vulnerable to external environment.

**Low seasoning of contracts in the pool:** The contracts in the pool have a weighted average seasoning of 5 months (no. of EMIs paid), and consequently.

**Geographical Concentration:** The pool is concentrated in terms of geography. Top 3 states- Bihar - 66.29%, Uttar Pradesh - 20.04% and Haryana- 9%) account for ~95% of the pool.

**Analytical Approach:** The rating is based on the analysis of the past performance of SMPL's portfolio, key characteristics and composition of the current pool, performance expected over the balance tenure of the pool and the credit enhancement available in the transaction.

### **Applicable Criteria:**

[Rating Methodology - Securitization Transactions](#)

[Criteria of assigning rating outlook](#)

[Policy on Provisional Ratings](#)

### **Liquidity – adequate**

The credit enhancement available in the transaction is Rs 1.26 Crores (5% of the outstanding pool principal) in the form of fixed deposits. This covers ~1 month's investor pay-outs assuming nil cash flows from the pool. The transaction also has Excess interest spread of 10.19% available over the tenure of the PTCs which provided additional liquidity comfort.

### **Additional disclosures for Provisional ratings:**



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The provisional rating is contingent upon execution of the following documents:

- Trust Deed
- Assignment Agreement
- Servicing Agreement
- Accounts Agreement
- Power of Attorney
- Information Memorandum
- Legal opinion

Additional documents executed for the transaction, if any, should also be provided to IVR. The provisional rating shall be converted into a final rating after receipt of transaction documents duly executed within 90 days from the date of issuance of the instrument. The final rating assigned post conversion shall be consistent with the available documents. In case of non-receipt of the duly executed transaction documents within the above-mentioned timelines, the rating committee of IVR Ratings may grant an extension of up to another 90 days.

**Key Rating Assumptions:** To assess the collection shortfalls and gross default rates for this transaction, IVR has analysed the pool characteristics vis-a-vis the overall portfolio of the company, the performance of static pool and dynamic pool of MIFSPL's loan portfolio and the current operating environment that could impact the performance of the underlying pool contracts and the prepayment rates. IVR expects the base case peak shortfall in the pool (based on the dynamic pool), to be in the range of 2.00% to 4.00% of pool principal. IVR expects the prepayments in the range of 1.00% to 2.00% per month. IVR Ratings does not envisage any risk arising on account of commingling of cash flows given the waterfall mechanism of the transaction. IVR Ratings has adequately factored in the risks arising on account of counterparties (refer to counterparty details provided below).

Capacity	Counterparty Name	Counterparty rating/Track record	Impact on credit ratings in case of non-performance
Originator	Save Microfinance Private Limited	IVR BBB+/Stable	Negligible
Collection and	Save Microfinance	IVR BBB+/Stable	Significant



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servicing agent	Private Limited		
Trustee	Beacon Trusteeship Limited	Adequate track record	Negligible

**Rating that would have been assigned in absence of the pending documentation:** In the absence of documentation considered while assigning provisional rating as mentioned above, IVR Ratings would not have assigned any rating.

**Risks associated with provisional nature of credit rating:**

A prefix of 'Provisional' to the rating symbol indicates that the rating is contingent upon execution of certain documents by the issuer, as applicable. In case the documents received deviates significantly from the expectations, IVR Ratings may take an appropriate action including placing the rating on watch or a rating change on a case to case basis. In the absence of the pending documentation, the rating on the instrument would either have been different or not assigned ab initio.

A rating rationale/report indicating the conversion of the 'provisional' rating into 'final' following receipt of all the required final legal documents will be published on the IVR website. Please click on the link below for detailed information on IVR's policy on provisional rating

<https://www.infomerics.com/policies-and-procedures-details/policy-on-provisional-ratings>

**About the pool:**

The pool securitised comprises micro finance loan receivables. The pool has weighted average seasoning of 5 months (no of EMIs Paid). The pool is geographically concentrated with top three states accounting for 95% of pool principal. Average ticket size is Rs 36,452 with average interest rate of 22.75%. All the contracts in the pool were current as on pool cut-off date (October 31, 2022). Infomerics Ratings has adequately factored all these aspects in its rating analysis.





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### **About the Originator:**

Save Microfinance Private Limited (SMPL) was incorporated in August 2016 as a NBFC-MFI based in Bihar (headquartered in Gaya). It received its NBFC license in October 2017 and commenced lending in November 2018. SMPL is a wholly owned subsidiary of Save Solutions Private Limited (SSPL). It is a new generation tech savvy microfinance institution which operates through income generating group loan (IGL) using the joint liability group lending (JLG) model. Joint liability Groups (JLGs) lending methodology and provides micro credit services/finances exclusively 5 to women entrepreneurs and further finances are given exclusively for Income generating activities such as small business, handicrafts, trade and services, agricultural etc. SMPL leverages on its group wide network of CSPs (Customer Service Points) to provide both cash in cash out at the doorstep of these women micro entrepreneurs. As on September 30, 2022, the company was operating in 7 states in India through a network of 215 branches catering to 2.96 lakh borrowers

### **Financials (Standalone):**

	Rs.Crore	
For the year ended/ As on*	31-03-2021 Audited	31-03-2022 Audited
Total operating income	23.86	61.33
PAT	0.50	3.50
Total Debt	127.50	430.74
Tangible Net-worth	112.60	116.11
Total Loan assets	201.48	512.98
Overall gearing (Times)	1.13	3.71
Total CAR (%)	53.90	21.18
Gross NPA (%)	2.14	1.26
Net NPA (%)	0.63	0.26

**\*Classification as per Infomerics' standards**

**Status of non-cooperation with previous CRA: Nil**



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**Any other information:**

**Rating History for last three years:**

Sr. No.	Name of Instrument/Facilities	Current Ratings (Year 2022-23)			Rating History for the past 3 years		
		Type	Amount outstanding (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2021-22	Date(s) & Rating(s) assigned in 2020-21	Date(s) & Rating(s) assigned in 2019-20
1.	Series A1 (a) PTCs	Long Term	19.85	Provisional IVR A (SO)/Stable	-	-	-
2.	Series A1 (b) PTCs	Long Term	2.20	Provisional IVR BBB+(SO)/Stable			

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### About Infomerics:

Infomerics was founded in the year 1986 by a team of highly experienced and knowledgeable finance professionals. Subsequently, after obtaining Securities Exchange Board of India registration and RBI accreditation and the activities of the company are extended to External Credit Assessment Institution (ECAI). Adhering to best International Practices and maintaining high degree of ethics, the team of knowledgeable analytical professionals deliver credible evaluation of rating.

Infomerics evaluates wide range of debt instruments which helps corporates open horizons to raise capital and provides investors enlightened investment opportunities. The transparent, robust and credible rating has gained the confidence of Investors and Banks. Infomerics has a pan India presence with Head Office in Delhi, branches in major cities and representatives in several locations. For more information visit [www.infomerics.com](http://www.infomerics.com).

**Disclaimer:** Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy,





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hold or sell securities. Infomerics reserves the right to change, suspend or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

### Annexure 1: Details of Facilities:

Name of Facility/Instrument	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
Series A1 (a) PTCs	-	-	-	19.85	Provisional IVR A (SO)/Stable
Series A1 (b) PTCs	-	-	-	2.20	Provisional IVR BBB+(SO)/Stable

**Annexure 2: List of companies considered for consolidated analysis: Not Applicable.**

**Annexure 3: Facility wise lender details – Not Applicable**

**Annexure 4: Detailed explanation of covenants of the rated instrument/facilities:**

### Payment Mechanism:

On every Paying Date, the Trustee will determine the adequacy of the funds lying in the Collection and Payout Account to make the Investor Payouts to the Investors and other payments set out here below on every Payout Date. If the funds in the Collection and Payout Account are inadequate or insufficient to make certain Investor Payouts as indicated below, the Trustee will utilize External Credit Enhancement as indicated below to meet such shortfall. On each Payout Date, the funds lying in the Collection and Payout Account, along with any amounts withdrawn by the Trustee from External Credit Enhancement, the clean-up purchase consideration (if any), and any amounts recovered pursuant to legal proceedings [(including for the enforcement of any security interest in respect of the secured assets)], will be utilized in the following order of priority:



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A. Till March 10, 2024, as the Series A1 PTCs are outstanding:

- i. for payment of all statutory and regulatory dues.
- ii. for the payment of any fees and expenses incurred by the Trustee or any fees payable to service providers and/ or any other amounts expressly provided for in the Transaction Documents. PROVIDED THAT the Servicing Fee shall only be appropriated from the EIS component, and if, in any Collection Period the EIS is insufficient to make a complete payment of the Servicing Fee, then the deficit portion of the Servicing Fee shall be paid out in the next occurring Collection Period(s);
- iii. for yield payment to the holders of Series A1 PTCs (to be distributed on Pari passu basis to the holders of Series A1(a) PTCs, and Series A1(b) PTCs) set out to be made on any preceding Payout Dates as per the Expected Payout Schedule but remains unpaid. Provided that if there is a shortfall in meeting the said payment, then the Trustee shall utilize the External Credit Enhancement to meet such shortfall.
- iv. for yield payment to the holders of Series A1 PTCs (to be distributed on Pari passu basis to the holders of Series A1(a) PTCs, and Series A1(b) PTCs) set out to be made on the given Payout Date as per the Expected Payout Schedule. Provided that if there is a shortfall in meeting the said payment, then the Trustee shall utilize the External Credit Enhancement to meet such a shortfall.  
till the time Series A1(a) PTCs are outstanding, for payment towards redemption of Series A1(a) PTCs as set out to be made on the given Payout Date as per the Expected Payout Schedule and the preceding Payout Dates but remains unpaid and after the redemption of Series A1(a) PTCs in full, for redemption of Series A1(b) PTCs as set out to be made on the given Payout Date as per the Expected Payout Schedule and the preceding Payout Dates but remains unpaid. Provided that if there is a shortfall in meeting the said payment, then the Trustee shall utilize the External Credit Enhancement, up to the amount of External Credit Enhancement available, on the Series A1(a) Final Maturity Date to redeem the Series A1(a) PTCs and on the Series A1(b) Final Maturity Date to redeem the Series A1(b) PTCs in full on respective date in case there is any shortfall.
- vi. any prepayments will be utilized for accelerated redemption of Series A1 PTCs, in such a manner so that the redemption of PTCs take place in the following order: (1) firstly, Series A1(a) PTCs till complete redemption; and lastly, Series A1 (b) PTCs till complete redemption.
- vii. for reimbursement of the External Credit Enhancement (to the extent drawn on any Payout Date and not replenished already); and
- viii. All balance amounts shall be paid to the Residual Beneficiary.



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B. From March 11, 2024, till the Final Maturity Date, as the Series A1 PTCs are outstanding:

- i. for payment of all statutory and regulatory dues.
- ii. for the payment of any fees and expenses incurred by the Trustee or any fees payable to service providers and/ or any other amounts expressly provided for in the Transaction Documents. [PROVIDED THAT the Servicing Fee shall only be appropriated from the EIS component, and if, in any Collection Period the EIS is insufficient to make a complete payment of the Servicing Fee, then the deficit portion of the Servicing Fee shall be paid out in the next occurring Collection Period(s)];  
for yield payment to the holders of Series A1 PTCs (to be distributed on pari passu basis to the holders of Series A1(a) PTCs, and Series A1(b) PTCs) set out to be made on any preceding Payout Dates as per the Expected Payout Schedule but remains unpaid.[ Provided that if there is a shortfall in meeting the said payment, then the Trustee shall utilize the External Credit Enhancement to meet such shortfall.]
- iv. for yield payment to the holders of Series A1 PTCs (to be distributed on Pari passu basis to the holders of Series A1(a) PTCs, and Series A1(b) PTCs) set out to be made on the given Payout Date as per the Expected Payout Schedule. Provided that if there is a shortfall in meeting the said payment, then the Trustee shall utilize the External Credit Enhancement to meet such shortfall.
- v. for payment towards redemption of Series A1(a) PTCs and Series A1(b) PTCs on pari passu basis of their respective amounts outstanding. Provided that if there is a shortfall in meeting the said payment, then the Trustee shall utilise the External Credit Enhancement, up to the amount of External Credit Enhancement available, on the Series A1(a) Final Maturity Date to redeem the Series A1(a) PTCs and on the Series A1(b) Final Maturity Date to redeem the Series A1(b) PTCs in full on respective date in case there is any shortfall.
- vi. any prepayments will be utilized for accelerated redemption of Series A1 PTCs, in such a manner so that the redemption of Series A1(a) PTCs and Series A1(b) PTCs is on a Pari passu basis of the respective amounts outstanding till complete redemption;
- vii. for reimbursement of the External Credit Enhancement (to the extent drawn on any Payout Date and not replenished already); and
- viii. all balance amounts shall be paid to the Residual Beneficiary.

C. Upon complete redemption of the Series A1 PTCs:

- i. Payment of any Statutory or Regulatory dues with respect to the Receivables, if any, in case not paid by the Originators, as originally



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- envisaged; and
- ii. towards expected payment for redemption of the Equity Tranche PTCs
- iii. all balance amounts to be paid to Residual Beneficiary.

For the avoidance of doubt, it is clarified that all principal and interest payments on the Pool will be used to make payments towards principal of Equity Tranche PTCs only after entire interest and principal to the Series A PTCs are paid in full.

**Note on complexity levels of the rated instrument:** Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at [www.infomerics.com](http://www.infomerics.com).

