



## Press Release

### Sagar Asia Private Limited

November 04, 2024

#### Ratings

Facilities	Amount (INR crore)	Current Ratings	Previous Ratings	Rating Action	<a href="#">Complexity Indicator</a>
Long Term Bank Facilities	118.00	IVR BB+/ Negative ISSUER NOT COOPERATING* (IVR double B plus with Negative Outlook Issuer Not Cooperating)	IVR BBB-/ Stable (IVR Triple B minus with Stable outlook)	Downgraded and moved to Issuer Not Cooperating category; long- term rating outlook revised from 'Stable' to 'Negative'	Simple
Short Term Bank Facilities	7.00	IVR A4+ ISSUER NOT COOPERATING* (IVR A four plus Issuer Not Cooperating)	IVR A3 (IVR A Three)	Downgraded and moved to Issuer Not Cooperating category	Simple
<b>Total</b>	<b>125.00 (INR One hundred twenty five crore only)</b>				

*\*Issuer did not cooperate; based on best available information*

**Details of Facilities/Instruments are in Annexure 1. Facility wise lender details are at Annexure 2. Detailed explanation of covenants is at Annexure 3.**

#### Detailed Rationale

Infomerics has downgraded the ratings and moved the ratings assigned to the bank facilities of Sagar Asia Private Limited (SAPL) to ISSUER NOT COOPERATING category because of lack of adequate information for rating review from the company and hence the uncertainty around its credit risk. Infomerics assesses whether the information available about the entity is commensurate with its rating and reviews the same as per its policy. The long-term rating outlook has been changed from Stable to Negative due to information availability risk.



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The lenders, investors and other market participants are thus advised to exercise appropriate caution while using this rating as the rating may not adequately reflect the credit risk profile of the company.

### **Non-cooperation by Issuer**

Infomerics has been regularly following up with the company to provide the required data to monitor its assigned rating to the bank facilities vide e-mail communications dated July 1, 2024, July 31, 2024, August 1, 2024, August 5, 2024, August 9, 2024, August 31, 2024, September 5, 2024, September 9, 2024, September 10, 2024, September 30, 2024, October 4, 2024, October 7, 2024, October 15, 2024 and concurrently over several phone calls. However, despite repeated requests by Infomerics, the company's management has not submitted surveillance fees, and all the essential details required for detailed review of the assigned ratings.

Availability of information is very critical in rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics has to assign the rating based on the best available information. Accordingly, the long-term and short-term bank loan facilities aggregating to INR 125.00 crore of Sagar Asia Private Limited shall be moved to 'ISSUER NOT COOPERATING' category by Infomerics and the long-term rating will be recommended as IVR BB+/ Negative ISSUER NOT COOPERATING; based on best available information (IVR double B plus with Negative outlook Issuer not cooperating; based on best available information) and the short-term rating will be recommended as IVR A4+ ISSUER NOT COOPERATING; based on best available information (IVR A four plus Issuer not cooperating; based on best available information).

**Analytical Approach:** Standalone

**Applicable Criteria:**

[Rating Methodology for Manufacturing Companies.](#)

[Financial Ratios & Interpretation \(Non-Financial Sector\).](#)

[Policy On Issuer Not Cooperating](#)

[Criteria for assigning Rating outlook.](#)

[Policy on Default Recognition](#)

[Complexity Level of Rated Instruments/Facilities](#)



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### About the company

Incorporated in 2007 by Hyderabad based Mr. Veeramsetty Vidyasagar, Sagar Asia Private Limited (SAPL; Erstwhile Zarges Tubesca India Private Limited) is engaged in manufacturing of aluminium ladder, scaffoldings, wind ladder and aluminium extrusion. The company has 4 manufacturing units located in Hyderabad and its products are ISO 9001, 14001, 18001 certified.

### Financials (Standalone)

(INR Crore)

For the year ended* / As On	31.03.2023	31.03.2024
	Audited	Audited
Total Operating Income	191.67	258.78
EBITDA	21.63	29.63
PAT	3.53	9.46
Total Debt	97.75	119.03
Tangible Net worth	37.59	47.07
EBITDA Margin (%)	11.29	11.45
PAT Margin (%)	1.84	3.65
Overall Gearing Ratio (x)	2.60	2.53
Interest Coverage (x)	2.53	2.65

\*Classification as per Infomerics' standards

**Status of non-cooperation with previous CRA: NA**

**Any other information: Nil**

### Rating History for last three years:

Sl. No.	Name of Instrument/Facilities	Current Rating (Year 2024-25)			Rating History for the past 3 years		
		Type (Long Term/Short Term)	Amount Outstanding (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2023-24	Date(s) & Rating(s) assigned in 2022-23	Date(s) & Rating(s) assigned in 2021-22
					September 26, 2023	July 04, 2022	November 02, 2021
1.	Term Loan	Long Term	0.18	IVR BB+/ Negative ISSUER NOT COOPERATING*	IVR BBB-/ Stable	IVR BBB-/ Stable	IVR BBB-/ Stable
2.	Working Capital Term Loan	Long Term	13.75	IVR BB+/ Negative ISSUER NOT COOPERATING*	IVR BBB-/ Stable	IVR BBB-/ Stable	IVR BBB-/ Stable
3.	Proposed Term Loan	Long Term	10.00	IVR BB+/ Negative ISSUER NOT COOPERATING*	IVR BBB-/ Stable	IVR BBB-/ Stable	IVR BBB-/ Stable



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Sl. No.	Name of Instrument/Facilities	Current Rating (Year 2024-25)			Rating History for the past 3 years		
		Type (Long Term/Short Term)	Amount Outstanding (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2023-24	Date(s) & Rating(s) assigned in 2022-23	Date(s) & Rating(s) assigned in 2021-22
					September 26, 2023	July 04, 2022	November 02, 2021
4.	Cash Credit	Long Term	61.50	IVR BB+/ Negative ISSUER NOT COOPERATING*	IVR BBB-/ Stable	IVR BBB-/ Stable	IVR BBB-/ Stable
5.	Proposed Cash Credit	Long Term	32.57	IVR BB+/ Negative ISSUER NOT COOPERATING*	IVR BBB-/ Stable	IVR BBB-/ Stable	IVR BBB-/ Stable
6.	Letter of Credit	Short Term	7.00^	IVR A4+ ISSUER NOT COOPERATING*	IVR A3	IVR A3	IVR A3

\*Issuer did not cooperate; based on best available information

^Bank guarantee of Rs. 7 crore is a sublimit of Letter of Credit.

### Name and Contact Details of the Rating Analyst:

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### About Infomerics:

Infomerics Valuation and Rating Private Ltd (Infomerics) was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary. For more information and definition of ratings please visit [www.infomerics.com](http://www.infomerics.com).



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**Disclaimer:** Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse, or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy, or completeness of any information which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

### Annexure 1: Instrument/Facility Details

Name of Facility	ISIN	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
Term Loan	-	-	-	March 2024	0.18	IVR BB+/ Negative ISSUER NOT COOPERATING*
ECLGS I	-	-	-	September 2027	1.84	IVR BB+/ Negative ISSUER NOT COOPERATING*
ECLGS II	-	-	-	March 2028	2.50	IVR BB+/ Negative ISSUER NOT COOPERATING*
WCTL I	-	-	-	March 2027	3.33	IVR BB+/ Negative ISSUER NOT COOPERATING*
WCTL II	-	-	-	October 2027	3.58	IVR BB+/ Negative ISSUER NOT COOPERATING*
GECL	-	-	-	March 2026	2.50	IVR BB+/ Negative ISSUER NOT COOPERATING*
Proposed Term Loan	-	-	-	-	10.00	IVR BB+/ Negative ISSUER NOT COOPERATING*
Open Cash Credit	-	-	-	-	14.00	IVR BB+/ Negative ISSUER NOT





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Name of Facility	ISIN	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
						COOPERATING*
Cash Credit	-	-	-	-	47.50	IVR BB+/ Negative ISSUER NOT COOPERATING*
Proposed Cash Credit	-	-	-	-	32.57	IVR BB+/ Negative ISSUER NOT COOPERATING*
Letter of Credit	-	-	-	-	7.00^	IVR A4+ ISSUER NOT COOPERATING*

*\*Issuer did not cooperate; based on best available information*

*^Bank Guarantee of Rs. 7.00 crore is a sub limit of Letter of Credit*

**Annexure 2: Facility wise lender details:** Not Applicable

**Annexure 3: Detailed explanation of covenants of the rated instrument/facilities:** Not Applicable

**Annexure 4: List of companies considered for consolidated analysis:** Not Applicable

**Note on complexity levels of the rated instrument:** Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at [www.infomerics.com](http://www.infomerics.com)