

### **Press Release**

### **Premier Marine Foods**

Nov 22, 2023

Facilities	Amount (Rs. crore)	<b>Current Ratings</b>	<b>Previous Rating</b>	Rating Action	Complexity	
		IVR BB/ (Negative)/	IVR BB+/Stable	Downgraded and		
		INC (IVR Double B	Outlook	moved to		
Long Term Bank	15.31	with Negative	(Pronounced as	ISSUER NOT	Simple	
Facilities		Outlook/ISSUER	IVR Double B	CO-		
		NOT CO-	Plus with Stable	OPERATING		
		OPERATING)	Outlook)	category.		
			IVR A4+	Downgraded and		
		IVR A4/INC ( IVR	(Pronounced as	moved to		
Short Term Bank	56.00	Single A Four	IVR Single A	ISSUER NOT	Simple	
Facilities		/ISSUER NOT CO-	Four Plus)	CO-		
		OPERATING)		OPERATING		
				category.		
Total	71.31	Seventy One Crores and Thirty One Lakhs Only				

#### Ratings

Issuer did not cooperate; based on best available information

#### **Detailed Rationale**

The rating revision is because of lack of adequate information regarding Premier Marine Foods performance and hence the uncertainty around its credit risk. Infomerics assesses whether the information available about the entity is commensurate with its rating and reviews the same as per its policy.

Infomerics has been regularly following up with the company to provide the required data including Cash flow, bank statements and other data to monitor its assigned rating to the bank facilities, vide multiple E-mail communications latest by Oct 25, 2023 and concurrently over several phone calls. However, despite repeated requests by Infomerics, the company's management has not submitted the essential details. Accordingly, the lenders, investors and other users of this rating are requested to exercise adequate caution while using this rating as this rating may not adequately reflect the current credit risk profile of the company.

#### Non-cooperation by Issuer

Availability of information is very critical in rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics has to assign the rating based on the best available information. Accordingly, the Long/Short term ratings for the bank loan facilities of Premier Marine



### **Press Release**

Foods aggregating to Rs. 71.31 crore shall be moved in the 'ISSUER NOT COOPERATING' category by Infomerics and the rating be noted as IVR BB/Negative/A4; Issuer Not Co-operating; Based on best available information.

### **Analytical Approach & Applicable Criteria**

Standalone

Rating Methodology for Trading Company

Financial Ratios & Interpretation – (Non-financial Sector)

Guidelines on what constitutes Non-Cooperation by clients

### About the company

Constituted in January, 2006 as a partnership firm, Premier Marine Foods is a Chandiroor, Kerala-based seafood exporter. The firm exports seafood like cuttlefish, shrimp, squid, octopus, and fish whole etc. The firm comprise of eight partners viz, Mr. A Musthafa, Mr. M Nihas, Mr. Shahjahan S, Mr. M Shanimol, Mr. M Nishad, Mr. M Thajunnisa, Mr. M Ansilamol, and Ms. Muneera Musthafa of which Mr. A Musthafa is the managing partner who has over five decades of rich experience and he is supported by his son, Mr. Nizam Musthafa.

### **Financials (standalone):**

(Rs. crore)

For the Year Ended/As on	31-03-2021	31-03-2022	
	(Audited)	(Prov.)	
Total Operating Income	142.82	181.91	
EBITDA	4.43	6.96	
PAT	0.98	1.23	
Total Debt	43.70	48.38	
Tangible Net Worth	13.71	15.59	
EBITDA Margin (%)	3.10	3.82	
PAT Margin(%)	0.68	0.67	
Overall Gearing Ratio (x)	3.28x	3.19x	

<sup>\*</sup>Classification as per Infomerics' standards



### **Press Release**

Status of non-cooperation with previous CRA: Nil

Any other information: Nil

**Rating History for last three years:** 

Sr.	Name of	Current Rating (Year 2023-24)			Rating History for the past 3 years				
No .	Instrument/Fa cilities	Туре	Amount outstandi ng (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2022- 23 Sep 07, 2022	Date(s) & Rating(s) assigned in 2022-23 Apr 11, 2022	Date(s ) & Ratin g(s) assign ed in 2021- 22	Date(s) & Rating(s) assigned in 20-21 Dated : Jan 20, 2021	
1	Long Term Bank Facilities – Term Loan	Long Term	15.31	IVR BB/ (Negative)/ INC (IVR Double B with Negative Outlook/ISSUE R NOT CO- OPERATING)	IVR BB+ /Stable Outlook (Pronounced as IVR Double B Plus with Stable Outlook)	IVR BB/ INC (IVR Double B/ISSUER NOT CO- OPERATING)	-	IVR BB+ /Stable Outlook (Pronounced as IVR Double B Plus with Stable Outlook)	
2	Short Term Bank Facilities  - Bill Discounting	Short Term	36.00	IVR A4/INC ( IVR Single A Four /ISSUER NOT CO- OPERATING)	IVR A4+ (Pronounced as IVR Single A Four Plus)	IVR A4/INC ( IVR Single A Four /ISSUER NOT CO- OPERATING)	-	IVR A4+ (Pronounced as IVR Single A Four Plus)	
3	Short Term Bank Facilities  - Export packing Credit Limit	Short Term	20.00	IVR A4/INC ( IVR Single A Four /ISSUER NOT CO- OPERATING)	IVR A4+ (Pronounced as IVR Single A Four Plus)	IVR A4/INC ( IVR Single A Four /ISSUER NOT CO- OPERATING)	-	IVR A4+ (Pronounced as IVR Single A Four Plus)	

**Note on complexity levels of the rated instrument:** Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at <a href="www.infomerics.com">www.infomerics.com</a>.

### Name and Contact Details of the Rating Analyst:

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## **Infomerics Ratings**

### **Press Release**

#### **About Infomerics:**

Infomerics Valuation and Rating Private Ltd (Infomerics) was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information visit www.infomerics.com

**Disclaimer:** Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change, withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

### **Annexure 1: Details of Facilities**

Name of Facility	Date of	Coupon	Maturity	Size of Facility	Rating
	Issuance	Rate/ IRR	Date	(Rs. Crore)	Assigned/
					Outlook



### **Press Release**

	-	-	-		IVR BB/
Long Term Bank Facilities – Term					(Negative)/ INC
				15.31	(IVR Double B
					with Negative
Loan					Outlook/ISSUER
					NOT CO-
					OPERATING)
	-	-	-	36.00	IVR A4/INC (
Short Term Bank					IVR Single A
Facilities – Bill Discounting					Four /ISSUER
					NOT CO-
					OPERATING)
Short Term Bank Facilities – Export packing Credit Limit					IVR A4/INC (
					IVR Single A
			20.00	Four /ISSUER	
					NOT CO-
					OPERATING)

Annexure 2: List of companies considered for consolidated analysis: Not Applicable

**Annexure 3: Facility wise lender details:** 

https://www.infomerics.com/admin/prfiles/len-Premier-nov23.pdf

Annexure 4: Detailed explanation of covenants of the rated instrument/facilities: Not Applicable

Note on complexity levels of the rated instrument: Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at <a href="www.infomerics.com">www.infomerics.com</a>