## **Press Release**

### Pioneer Investcorp Limited (PIL)

March 19, 2024

Ratings:				
Instrument / Facility	Amount (INR Crore)	Ratings	Rating Action	Complexity Indicator
Long Term Fund Based Bank Facility – Cash Credit	120.00	IVR BBB+/ Negative; ISSUER NOT COOPERATING * (IVR Triple B Plus with Negative Outlook; Issuer Not Cooperating) *	Rating downgraded and moved to Issuer Not Cooperating category	Simple
Long Term – Fund Based Bank Facility – Bonds	(120.00)#	IVR BBB+/ Negative; ISSUER NOT COOPERATING * (IVR Triple B Plus with Negative Outlook; Issuer Not Cooperating) *	Rating downgraded and moved to Issuer Not Cooperating category	Simple
Total	120.00 (Rupees One Hundred Twenty crore only)			

\*Issuer did not cooperate; based on best available information #Sublimit of Cash Credit facility

#### Details of Facility are in Annexure 1 Detailed Rationale

Infomerics has downgraded the ratings of PIL due to lack of adequate information available, non-payment of annual surveillance fees and the uncertainty around its credit risk. Infomerics assesses whether the information available about the entity is commensurate with its rating and reviews the same as per its policy.

The lenders, investors and other market participants are thus advised to exercise appropriate caution while using this rating as the rating may not adequately reflect the credit risk profile of the entity.

#### Non-cooperation by Issuer



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Infomerics has been regularly following up with the company to provide the required data to monitor its assigned rating to the bank facilities, vide mail communications January 9, 2024, January 11, 2024, February 27, 2024 and March 11, 2024, and concurrently over several phone calls. However, despite repeated requests by Infomerics, the company's management has not submitted some of the essential details.

Availability of information is very critical in rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics has to assign the rating based on the best available information. Accordingly, the ratings for the bank facilities of PFPL aggregating Rs.120.00 crore has been downgraded and moved to 'ISSUER NOT COOPERATING' to IVR BBB+/ Negative; ISSUER NOT COOPERATING category by Infomerics.

#### Analytical Approach: Standalone

#### Applicable Criteria:

Financial Ratios & Interpretation (Non-Financial Sector) Guidelines on what constitutes Non-Cooperation by clients Rating Methodology for service sector entities Criteria of Rating Outlook Policy of default recognition

#### About the Company

PIL is an integrated mid-market focused financial services company. The company is SEBI registered Category – I Merchant Banker and provides Investment Banking and Financial Advisory Services. It is listed on the BSE. With over 3 decades of existence, PIL offers a gamut of customized services, which includes formulating capital structure, raising capital, debt restructuring, project financing, coal consultancy and other corporate advisory services. Along with these services the company is offering its services in the area of Secondary capital market like open offer in Takeovers, Right issue, Buy-back, Mergers and Amalgamation, and valuation assignments. The company also deals in Government securities (G-Sec & SDL) and 6 corporate bonds. PINC is promoted by Mr. Gaurang Gandhi, a chartered accountant, having over three decades of experience in the Indian debt market.



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#### Financials (Standalone):

		(Rs. crore)
For the year ended/* As On	31-03-2022	31-03-2023 \$
	(Audited)	(Audited)
Total Income	27.50	23.60
EBITDA	-	-
PAT	3.67	1.16
Total Debt	48.89	71.79
Tangible Net-worth	128.37	129.92
Ratios:		
EBITDA Margin (%)	-	-
PAT Margin (%)	13.34	4.92
Overall Gearing Ratio (x)	0.38	0.55

\$ Source: BSE

\*Classification as per Infomerics' standards

#### Status of non-cooperation with previous CRA: Nil

#### Any other information: Nil

#### Rating History for last three years:

		Current Rating (Year 2023-24)			Rating History for the past 3 years		
S. No	Name of Instrum ent/ Facilitie s	Typ e	Amount outstandin g (INR Crore)	Rating	Date(s) & Rating(s) assigned in 2022-23	Date(s) & Rating(s) assigned in 2021-22	Date(s) & Rating(s) assigned in 2020-21 (February 19, 2021)
1.	Fund Based Facility – Cash Credit	Long Ter m	120.00	IVR BBB+/ Negative; Issuer Not Cooperati ng *	<ul> <li>IVR A-/ Negative (February 20, 2023)</li> <li>IVR A-/ Stable (January 24, 2023)</li> <li>IVR AA+(CE)/ Stable (July 8, 2022)</li> </ul>	-	-
2.	Fund Based Facility – Bonds #	Long Ter m	(120.00)	IVR BBB+/ Negative; Issuer Not Cooperati ng *	<ul> <li>IVR A-/ Negative (February 20, 2023)</li> <li>IVR A-/ Stable</li> </ul>	-	-

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	(January 24, 2023) • IVR A(CE)/ Stable (July 8, 2022)	
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\*Issuer did not cooperate; based on best available information #Sublimit of Cash Credit

#### Name and Contact Details of the Rating Analyst:

Name: Amey Joshi Tel: (022) 62396023 Email: amey.joshi@infomerics.com

#### About Infomerics:

Infomerics Valuation and Rating Private Ltd (Infomerics) was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information visit www.infomerics.com

**Disclaimer:** Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we

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accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

#### Annexure 1: Details of Instruments / Facilities

Name of Instruments / Facilities	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (INR Crore)	Rating Assigned/ Outlook
Long Term Fund Based Facility – Cash Credit	-	-	-	120.00	IVR BBB+/ Negative; Issuer Not Cooperating *
Long Term Fund Based Facility – Bonds #	-	-	-	(120.00)	IVR BBB+/ Negative; Issuer Not Cooperating *

\* Issuer did not cooperate; based on best available information

#Sublimit of Cash Credit facility

#### Annexure 2: List of companies considered for consolidated analysis: Not Applicable

#### Annexure 3: Facility wise lender details: Not Available

Annexure 4: Detailed explanation of covenants of the rated instrument/facilities: Not Applicable

**Note on complexity levels of the rated instrument:** Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at <u>www.infomerics.com</u>.