

Press Release

Choice Trading Corporation Private Limited (CTCPL)

May 26, 2023

Ratings

Facilities	Amount (Rs. crore)	Ratings	Rating Action	Complexity Indicator
Long Term Fund Based Bank Facility – Pre shipment / Post shipment Long Term Bank Facilities	165.00	IVR BB+/ Negative; ISSUER NOT COOPERATING* (IVR Double B Plus with Negative Outlook; ISSUER NOT COOPERATING*)	Reaffirmed under ISSUER NOT COOPERATING category and withdrawn#	Simple
Short Term Non-Fund Based Bank Facility – LC/BG/FBD(LC)	7.45	IVR A4+; ISSUER NOT COOPERATING* (IVR A Four Plus; ISSUER NOT COOPERATING*)	Reaffirmed under ISSUER NOT COOPERATING category and withdrawn#	Simple
Short Term Non-Fund Based Bank Facility – Forward Contract	13.77	IVR A4+; ISSUER NOT COOPERATING* (IVR A Four Plus; ISSUER NOT COOPERATING*)	Reaffirmed under ISSUER NOT COOPERATING category and withdrawn#	Simple
Total	186.22	Rupees One Hundred Eighty-Six Crore and Twenty-Two Lakh Only		

^{*}Issuer did not cooperate; based on best available information.

Details of Facilities are in Annexure 1

Detailed Rationale

Infomerics has migrated the rating under ISSUER NOT COOPERATING category vide its press release dated May 05, 2023.

Subsequently, the company has submitted withdrawal request and 'No Objection Certificate' from the bank that has extended the facilities rated by Infomerics. Accordingly, Infomerics has continued to categorise the rating of 'IVR BB+/ Negative under 'ISSUER NOT COOPERATING' and the rating of 'IVR A4+ under 'ISSUER NOT COOPERATING' category

^{*}Rating is withdrawn based on withdrawal request received from the company along with the NOC of the banker.



Press Release

assigned to the bank facilities of CTCPL and withdrawn the same with immediate effect. The rating is withdrawn in accordance with Infomerics' policy on withdrawal.

Analytical Approach: Consolidated

Applicable Criteria:

Policy on Withdrawal of Ratings

Guidelines on what constitutes Non-Cooperation by Clients

Rating Methodology for Manufacturing companies

Financial Ratios & Interpretation (Non-Financial Sector)

Criteria of assigning Rating Outlook

Consolidation of Companies

About the Company

Choice Trading Corporation Pvt Ltd (CTCPL) was established in June 1990 and is Promoted by Mr. Jose Thomas who has experience of over 45 years in the seafood and shipping business. CTCPL is primarily engaged in processing and export of ready to cook shrimps. The Company is having its owned shrimp processing unit located in Ernakulam, Kerala with a total installed capacity of 13,800 MT PA and a leased shrimp processing unit located in Bapatla, Andhra Pradesh with processing capacity of 30 MT per day. The Company does procurement and processing of Shrimps in India and exports majority of its final products to its subsidiaries in US and Canada. The Company is also a shipping agent for Hyundai Merchant Marine Corporation Limited for their South Indian operation. Subsidiaries in US (Choice Canning Company Inc) and Canada (Choice Canning Company) are 100% subsidiaries. Subsidiary in US import shrimp from parent Company and other processing companies in India and other countries like Thailand, Indonesia etc.

It is also engaged into manufacturing of Ready-to-eat Meal-kit with Rice/Pasta, Chicken, vegetables, shrimp etc and selling it under brand name 'Tastee Choice'. Choice Canning Co., Canada is engaged in import and distribution of shrimps.



Press Release

Financials (Consolidated):

(Rs. Crore)

For the year ended*	31-03-2021	31-03-2022	
	Audited	Audited	
Total Operating Income	1465.10	1715.16	
EBITDA	77.75	73.74	
PAT	31.45	22.69	
Total Debt	459.50	441.35	
Tangible Net Worth	153.99	179.51	
Ratios			
EBITDA Margin (%)	5.31	4.30	
PAT Margin (%)	2.13	1.32	
Overall Gearing Ratio (x)	2.98	2.46	

^{*}Classification as per Infomerics' standards

Status of non-cooperation with previous CRA: Not applicable

Any other information: Nil



Press Release

Rating History for last three years:

		Current Ratings (Year 2023-24)				Rating History for the past 3 years				
Sr. No	Name of Instrument/ Facilities		Amount (Rs.	Date(s) & Rating(s)	Date(s) & Date(s) & Rating(s)	Date(s) & Rating(s) assigned in 2022-23	Date(s) & Rating(s) Ra assigned in 2021-22 as		Date(s) & Rating(s) assigned in 2020-21	
			crore)	May 26, 2023	May 05, 2023	April 27, 2023	•	February 08, 2022	January 28, 2022	-
1.	Issuer Rating	Long Term	-	-	-	Withdrawn	-	-	IVR BBB-/ Stable	-
2.	Fund Based Bank Facilities – Pre shipment / Post shipment	Long Term	165.00	BB+/ Negative; ISSUER NOT COOPER ATING* (Rating withdrawn)	BB+/ Negative; ISSUER NOT COOPER ATING*	BBB-/ Stable	-	BBB-/ Stable	-	-
3.	Non-Fund Based Bank Facilities – LC/BG/FBD(LC)	Short Term	7.45	A4+; ISSUER NOT COOPER ATING* (Rating withdrawn)	A4+; ISSUER NOT COOPER ATING*	IVR A3	1	IVR A3	-	-
4.	Non-Fund Based Bank Facilities – Forward Contract	Short Term	13.77	A4+; ISSUER NOT COOPER ATING* (Rating withdrawn)	A4+; ISSUER NOT COOPER ATING*	IVR A3	-	IVR A3	-	-

^{*}Issuer did not cooperate; based on best available information

Name and Contact Details of the Rating Analyst:

Name: Kajal Sampat Name: Amit Bhuwania

Email: <u>kajal.sampat@infomerics.com</u> Email: <u>abhuwania@infomerics.com</u>



Press Release

About Infomerics:

Infomerics was founded in the year 1986 by a team of highly experienced and knowledgeable finance professionals. Subsequently, after obtaining Securities Exchange Board of India registration and RBI accreditation and the activities of the company are extended to External Credit Assessment Institution (ECAI). Adhering to best International Practices and maintaining high degree of ethics, the team of knowledgeable analytical professionals deliver credible evaluation of rating.

Infomerics evaluates wide range of debt instruments which helps corporates open horizons to raise capital and provides investors enlightened investment opportunities. The transparent, robust and credible rating has gained the confidence of Investors and Banks. Infomerics has a pan India presence with Head Office in Delhi, branches in major cities and representatives in several locations. For more information visit www.infomerics.com.

Disclaimer: Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.



Press Release

Annexure 1: Details of Facilities

Name of Facility	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. crore)	Rating Assigned/ Outlook
Pre shipment / Post shipment	-	-	-	165.00	IVR BB+/ Negative; ISSUER NOT COOPERATING* (Rating withdrawn)
LC/BG/FBD(LC)	-	-	-	7.45	IVR A4+; ISSUER NOT COOPERATING* (Rating withdrawn)
Forward Contract	-	-	-	13.77	IVR A4+; ISSUER NOT COOPERATING* (Rating withdrawn)

^{*}Issuer did not cooperate; based on best available information

Annexure 2: List of companies considered for consolidated analysis:

Name of the Company	Extent of Consolidation
Choice Canning Company Inc, USA	Full
Choice Canning Company, Canada	Full
Choice Shipping and Logistics Private Limited	Full
Indo Island Shipping Private Limited	Equity Method

Annexure 3: Facility wise lender details: Not available

Annexure 4: Detailed explanation of covenants of the rated instrument/facilities: Not Applicable

Note on complexity levels of the rated instrument: Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at www.infomerics.com.