



Press Release

Real Touch Finance Limited

July 16, 2025

Ratings

Instrument / Facility	Amount (Rs. crore)	Current Ratings	Previous Ratings	Rating Action	Complexity Indicator
Long Term Fund Based Bank Facilities – Term Loan	57.08	IVR BBB / Stable (IVR Triple B with Stable Outlook)	-	Rating Assigned	Simple
Proposed Long Term Fund Based Bank Facilities – Term Loan	42.92	IVR BBB / Stable (IVR Triple B with Stable Outlook)	-	Rating Assigned	Simple
Total	100.00 (Rupees One Hundred Crore only)				

Details of Facilities/Instruments are in Annexure 1. Facility wise lender details are at Annexure 2. Detailed explanation of covenants is at Annexure 3.

Detailed Rationale

Infomerics Ratings has assigned the ratings to the bank facilities of Real Touch Finance Limited (RTFL) which derives strength from comfortable capitalisation levels, healthy asset quality, experienced promoters. The ratings are however partially constrained by moderate AUM size give the geographical concentration, Intense competition and susceptibility to regulatory changes.

Infomerics Ratings expects outlook to remain stable on account of expectations of continued support from the promoters coupled with stable growth in AUM & improvement in asset quality levels.



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Key Rating Sensitivities:

Upward Factors

- Sustained scaling in AUM levels while maintaining healthy asset quality, adequate capital position, liquidity and profitability

Downward Factors

- Substantial deterioration in AUM levels impacting capital position, liquidity, and profitability.
- Adverse movements in collection efficiency impacting RTFL's asset quality

List of Key Rating Drivers with Detailed Description

Key Rating Strengths

Comfortable capitalisation levels: RTFL's capitalisation levels are comfortable marked by CRAR which stood at 25.81% as on 31st March 2025 (As on 31st March 2024: 22.03%: As on 31st March 2023: 31.08%) which is well above the minimum regulatory requirement supported by accretion of profits to reserve and surplus. As on 31st March 2025, RTFL's tangible net worth stood at Rs. 97.05 crore in FY25 (FY24: Rs. 91.83 crore) on back of accretion of profits to reserves and surplus. Infomerics Ratings expects RTFL's capitalisation levels to remain comfortable on back of generation of healthy internal accruals.

Healthy Asset Quality: RTFL's asset quality is healthy marked by GNNPA and NNPA which stood at 1.06% & 0.74% respectively as on 31st March 2025 (As on 31st March, 2024: 1.28% & 1.15% respectively) on back of its robust recovery mechanism and well-defined credit appraisal process. Going forward, RTFL's ability to maintain its asset quality, without any new major slippages.

Experienced Promoters: RTFL is supported by experienced promoters and board members. Governance is vested with a board of directors comprising 6 directors who are well qualified with experience, adequate knowledge of finance, banking, accounting, administration, corporate governance and management.



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Key Rating Weaknesses:

Moderate AUM size given the Geographical concentration: RTFL's operations are regionally concentrated with Tamil Nadu contributing to ~43% of total loan portfolio despite RTFL's presence in Maharashtra, Delhi and Rajasthan. Hence, the scale of operations remains moderate with an AUM of Rs 227.53 crore as on FY 25 (period refers from 01st April 2024 to 31st March 2025) (FY24: Rs. 189.44 crore). The ability of the company to diversify regionally and grow its AUM will be a key rating monitorable.

Intense competition and susceptibility to regulatory changes: RTFL is exposed to intense competition within the financial services sector, often contending with traditional banks as well as emerging fintech companies vying for market share and customer loyalty. Additionally, NBFCs in India are highly susceptible to changes in the regulatory environment. Government policies, regulatory reforms, and compliance requirements can directly impact their operations, liquidity management, and profitability. Therefore, navigating these competitive pressures and regulatory dynamics is crucial for RTFL's to sustain growth and maintain stability.

Analytical Approach: Standalone

Applicable Criteria:

[Rating Methodology for Financial Institutions/NBFCs](#)

[Financial Ratios & Interpretation \(Financial Sector\)](#)

[Criteria on assigning rating outlook](#)

[Policy on Default Recognition and Post-Default Curing Period](#)

[Complexity Level of Rated Instruments/Facilities](#)



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Liquidity –Adequate

RTFL's capitalisation levels are comfortable marked by CRAR which stood at 25.81% as on 31st March 2025 (As on 31st March 2024: 22.03%: As on 31st March 2023: 31.08%) which is well above the minimum regulatory requirement.

About the Company

Real Touch Finance Limited (RTFL) is a Non-Banking Financial Company (NBFC) with over 20 years of experience in providing financial solutions. RTFL is supported by Khivraj Group—a business conglomerate primarily involved in automobile dealerships and real estate. RTFL, a publicly listed NBFC established in 1997, has its registered office in Howrah, West Bengal, and corporate headquarters in Chennai. Provides financial solutions, the company operates nine branches in Tamil Nadu.

Financials (Standalone):

For the year ended* / As on	(Rs. crore)	
	31-03-2024	31-03-2025
	Audited	Audited
Total Operating Income	18.88	28.87
PAT	2.63	4.61
Tangible Net worth	91.83	97.05
Gross Total Loan Assets (On Book)	189.44	227.53
Ratios		
NIM (%)	5.34	7.00
ROTA (%)	1.69	2.33
Interest Coverage (times)	1.42	1.40
Total CAR (%)	22.03	25.81
Gross NPA [Stage III] (%)	1.28	1.06
Net NPA [Stage III] (%)	1.15	0.74

* Classification as per Infomerics' standards

Status of non-cooperation with previous CRA: None

Any other information: None



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Rating History for last three years:

Sr. No.	Name of Security/Facilities	Current Ratings (2025 - 26)			Rating History for the past 3 years		
		Type (Long Term/Short Term)	Amount outstanding (Rs. Crore)	Rating	Date(s) & Rating(s) assigned in 2024 - 25	Date(s) & Rating(s) assigned in 2023 - 24	Date(s) & Rating(s) assigned in 2022 - 23
1.	Fund Based Bank Facilities – Term Loan	Long Term	57.08	IVR BBB/Stable	--	--	--
2.	Proposed Fund Based Bank Facilities – Term Loan	Long Term	42.92	IVR BBB/Stable	--	--	--

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About Infomerics:

Infomerics Valuation and Rating Ltd (Infomerics) [Formerly Infomerics Valuation and Rating Pvt. Ltd] was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.



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Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information and definition of ratings please visit www.infomerics.com.

Disclaimer: Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

Annexure 1: Instrument/Facility Details

Name of Facility/ /Security	ISIN	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
Long Term Fund Based Bank Facilities – Term Loan	-	-	-	Up to Aug 2029	57.08	IVR BBB / Stable
Proposed Long Term Fund Based Bank Facilities – Term Loan	-	-	-	-	42.92	IVR BBB / Stable

Annexure 2: Facility wise lender details

<https://www.infomerics.com/admin/prfiles/Len-Real-Touch-16july25.pdf>



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Annexure 3: Detailed explanation of covenants of the rated Security/facilities: Not Applicable

Annexure 4: List of companies considered for consolidated/Combined analysis: Not Applicable

Note on complexity levels of the rated instrument: Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at www.infomerics.com.

