



Press Release

Ayoki Fabricon Private Limited

April 22, 2024

Ratings

Facilities**	Amount (Rs. crore)	Current Ratings	Previous Ratings	Rating Action	Complexity Indicator
Long Term Bank Facility	29.00	IVR BBB-/ Negative; ISSUER NOT COOPERATING* (IVR Triple B Minus with Negative Outlook; Issuer Not Cooperating)	IVR BBB/ Stable (IVR Triple B with Stable Outlook)	Downgraded/ Outlook Revised to Negative; Migrated to ISSUER NOT COOPERATING*	Simple
Short Term Bank Facility	81.00	IVR A3; ISSUER NOT COOPERATING* (IVR A Three; Issuer Not Cooperating)	IVR A3+ (IVR A Three Plus)	Downgraded: Migrated to ISSUER NOT COOPERATING*	Simple
Total	110.00	Rupees One Hundred & Ten crores Only			

* Issuer not cooperating; Based on best available information

** Details of facilities is given under Annexure I.

Ratings

The ratings have been downgraded with change in Outlook and migrated to 'ISSUER NOT COOPERATING' category due to non-submission of complete information on time for review and lack of management co-operation.

Detailed Rationale

The rating has been downgraded due to lack of adequate complete information regarding Ayoki Fabricon Private Limited and hence the uncertainty around its credit risk. Infomerics Valuation and Rating Private Limited (IVR) assesses whether the information available about the entity is commensurate with its rating and reviews the same as per its policy.

IVR had previously rated the bank loan facilities of Ayoki Fabricon Private Limited in February 2023 and rating was due for annual review. Despite follow ups through emails dated February 21, 2024, March 06, 2024, March 13, 2024, March 27, 2024, April 01, 2024, April 09, 2024 and concurrently over multiple phone calls for submission of required complete information for review and failure to submit required information for a review is considered as an act of non-cooperation. In the absence of adequate complete information from the company, IVR is unable to assess the company's financial performance and its ability to service its debt and maintain a valid rating. Hence, the rating has been downgraded with change in Outlook from



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Stable to Negative and rating migrated to Issuer Not Cooperating category. Accordingly, the lenders, investors and other users of this rating are requested to exercise adequate caution while using this rating as this rating may not adequately reflect the current credit risk profile of the Company.

Non-cooperation by Issuer

Availability of information is very critical in rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics has to assign the rating based on the best available information. Accordingly, the long-term rating and short-term rating for the bank loan facilities aggregating to Rs. 110.00 Crore for the bank loan facilities of Ayoki Fabricon Private Limited have been downgraded with revised Outlook from Stable to Negative and migrated to 'ISSUER NOT COOPERATING' category by Infomerics and the rating for the long-term be noted as IVR BBB-/Negative; ISSUER NOT CO-OPERATING and short-term rating as IVR A3; ISSUER NOT CO-OPERATING and based on best available information.

Analytical Approach: Consolidated Approach (as per last rating)

For arriving at the rating, Infomerics has taken the consolidated approach by combining business and financial risk profiles of Ayoki Fabricon Private Limited, Ayoki Fabricon Nepal (P) Ltd., Ayoki Fabtech (P) Ltd., Buildmet (P) Ltd., Ayoki Infra Indonesia and Buildmet Constructions Nigeria Limited herein after referred to as Group. The Consolidated Financial Statements comprise the financial statements of Ayoki Fabricon Private Limited ('The Company') and its subsidiaries, which together constitute 'the Group'. The consolidation is in the view of similar line of business, holding- subsidiary relationship, common management and in between strong operational linkages.

List of the entities considered for consolidation is furnished in Annexure II.

Applicable Criteria:

- [Rating Methodology for Infrastructure Companies](#)
- [Financial Ratios & Interpretation \(Non-Financial Sector\)](#)
- [Guidelines on what constitute Non-Cooperation by clients](#)
- [Instrument/Facility wise Default Recognition & Post-Default Curing Period](#)

About the Company

Based out in Pune (Maharashtra), Ayoki Fabricon Private Limited (AFPL) was incorporated in 1984. AFPL is engaged in fabrication, erection, installation, commissioning (FEC) and testing of projects such as Bulk Material Handling, Oil & Gas Plants, Distilleries, Foundries, Pollution Control Equipment's, Steel Plants, Sugar Plants, Cement Plants, Boilers and Cogeneration Plants. The company largely operates in African continent AFPL has also set up its branch offices in Indonesia, Kenya, Senegal, Zambia, Tanzania and Ethiopia. Further, AFPL owns



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over 200 cranes of different sizes of its own which are kept and used at its project sites all over the world.

Financials (Consolidated):

(Rs. Crore)

For the year ended***/As on	31-03-2021	31-03-2022
	Audited	Audited
Total Operating Income	573.02	614.10
EBITDA	43.56	48.47
PAT	5.06	18.46
Total Debt	31.83	26.83
Tangible Net worth	118.53	138.05
EBITDA Margin (%)	7.60	7.89
PAT Margin (%)	0.87	2.98
Overall Gearing Ratio (x)	0.56	0.31

Financials (Standalone):

(Rs. crore)

For the year ended***/As on	31-03-2022	31-03-2023
	Audited	Audited
Total Operating Income^	480.33	438.53
EBITDA	37.44	28.65
PAT	17.78	12.98
Total Debt	28.32	33.24
Tangible Net worth	108.73	121.71
EBITDA Margin (%)	7.79	6.53
PAT Margin (%)	3.66	2.90
Overall Gearing Ratio (x)	0.26	0.27

***Classification as per Infomerics' standards on financials as available.

Status of non-cooperation with previous CRA: None

Any other information: Nil



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Rating History for last three years:

Sr. No.	Name of Instrument/Facilities	Current Rating (Year 2024-25)			Rating History for the past 3 years			
		Type	Amount outstanding (Rs. Crore)	Current Rating (April 22, 2024)	Date(s) & Rating(s) assigned in 2023-24	Date(s) & Rating(s) assigned in 2022-23 (Feb 22, 2023)	Date(s) & Rating(s) assigned in 2021-22 (Nov 29, 2021)	Date(s) & Rating(s) assigned in 2020-21 (August 29, 2020)
1.	Long Term Bank Facility – Fund Based	Long Term	29.00	IVR BBB-/Negative; ISSUER NOT COOPERATING */ Downgraded	-	IVR BBB/Stable	IVR BBB/Stable	IVR BBB/Stable
2.	Short Term Bank Facility - Non-Fund Based	Short Term	81.00	IVR A3; ISSUER NOT COOPERATING */ Downgraded	-	IVR A3+	IVR A3+	IVR A3+

**Issuer did not cooperate; based on best available information.*

Name and Contact Details of the Rating Analyst:

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About Infomerics:

Infomerics Valuation and Rating Private Ltd (Infomerics) was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.



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Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information visit www.infomerics.com

Disclaimer: Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the entity at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

Annexure 1: Details of Facilities

Name of Facility	Date of Issuance	Coupon Rate/ IRR	Maturity Date	Size of Facility (Rs. Crore)	Rating Assigned/ Outlook
Long Term Bank Facility – Fund Based	-	-	-	29.00	IVR BBB-/Negative; ISSUER NOT COOPERATING
Short Term Bank Facility - Non-Fund Based	-	-	-	81.00	IVR A3; ISSUER NOT COOPERATING

Annexure 2: List of companies considered for consolidated analysis (as per last rating):

Name of the Company	Extend of Consolidation
Ayoki Fabricon Nepal (P) Ltd.	100.00%
Ayoki Fabtech (P) Ltd.	99.996%
Buildmet (P) Ltd.	99.779%



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Ayoki Infra Indonesia	67.00%
Builmet Constructions Nigeria Ltd.	100.00%

Annexure 3: Facility wise lender details <https://www.infomerics.com/admin/prfiles/Len-Ayoki-22apr24.pdf>

Annexure 4: Detailed explanation of covenants of the rated instrument/facilities: Not Applicable

Note on complexity levels of the rated instrument: Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at www.infomerics.com.